

# The Children's Trust



## Monthly Financial Statements (Unaudited)

**For the five month ended February 28, 2018**

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Approved by:

  
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# February's Management Discussion & Analysis (MD&A)

## 2017-18 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$10.1m during the fiscal year 2017-18 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - Early Childhood Development \$4m
  - Youth Development \$3m
  - Parenting \$3m
  - Health & Wellness \$135k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$317k, which is related to a decrease in budgeted positions and includes a merit increase. The Trust has now budgeted decreases in management expenses for 2 fiscal years, 2016-2017 (\$470k) and 2017-2018 (\$317k), totaling approximately \$788k.
- For the first time in 9 years, The Children's Trust has reduced the management (G&A) expenses to 7.5% of its total expenses.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$274.6 billion, which equates to approximately:
  - Based on 0.4673 millage rate (rolled-back rate), ad valorem tax revenue = \$121.9m, this represents a 0% tax increase. Adopting the rolled-back rate rather than the .5000 millage rate resulted in a net effect of \$8.5m less tax revenues.

## Additional Considerations:

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February; though only interest income in October (if any).

During the fiscal year 2017, approximately \$8,000,000 additional revenues were collected due to increased overall Miami-Dade County property value. Interest earnings significantly increased due to the growth of interest rates and the additional cash holdings in Trust financial. If interest rates continue to increase during the fiscal year 2018, The Trust can expect a slight increase to interest earnings. Interest earnings will not increase significantly because The Trust adopted a rolled-back rate, which will generate similar revenues to prior year.

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues. Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The Trust budgeted the \$2 million obligation for the fiscal year 2018 before learning that the commitment had been satisfied. Payment has been made to the remaining CRAs which The Trust commits funds to on an annual basis. The significant dollar variance represented in administration and non-operating noted on page 6 reflects the decrease in obligation and payment.

The Trust ended the fiscal year 2017 with a fund balance of approximately \$67,030,000. In response to the growing fund balance, The Trust adopted the rolled back millage rate of 0.4673 for the fiscal year 2018, which would maintain revenues consistent with the fiscal year 2017. The Trust plans to spend an additional \$10,000,000 during fiscal year 2018 in program services to address the growing fund balance, as well as increase the available funding for the upcoming 5-year solicitation cycle that is in effect from fiscal years 2019 through 2023 by \$30,000,000. The Trust has devised a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

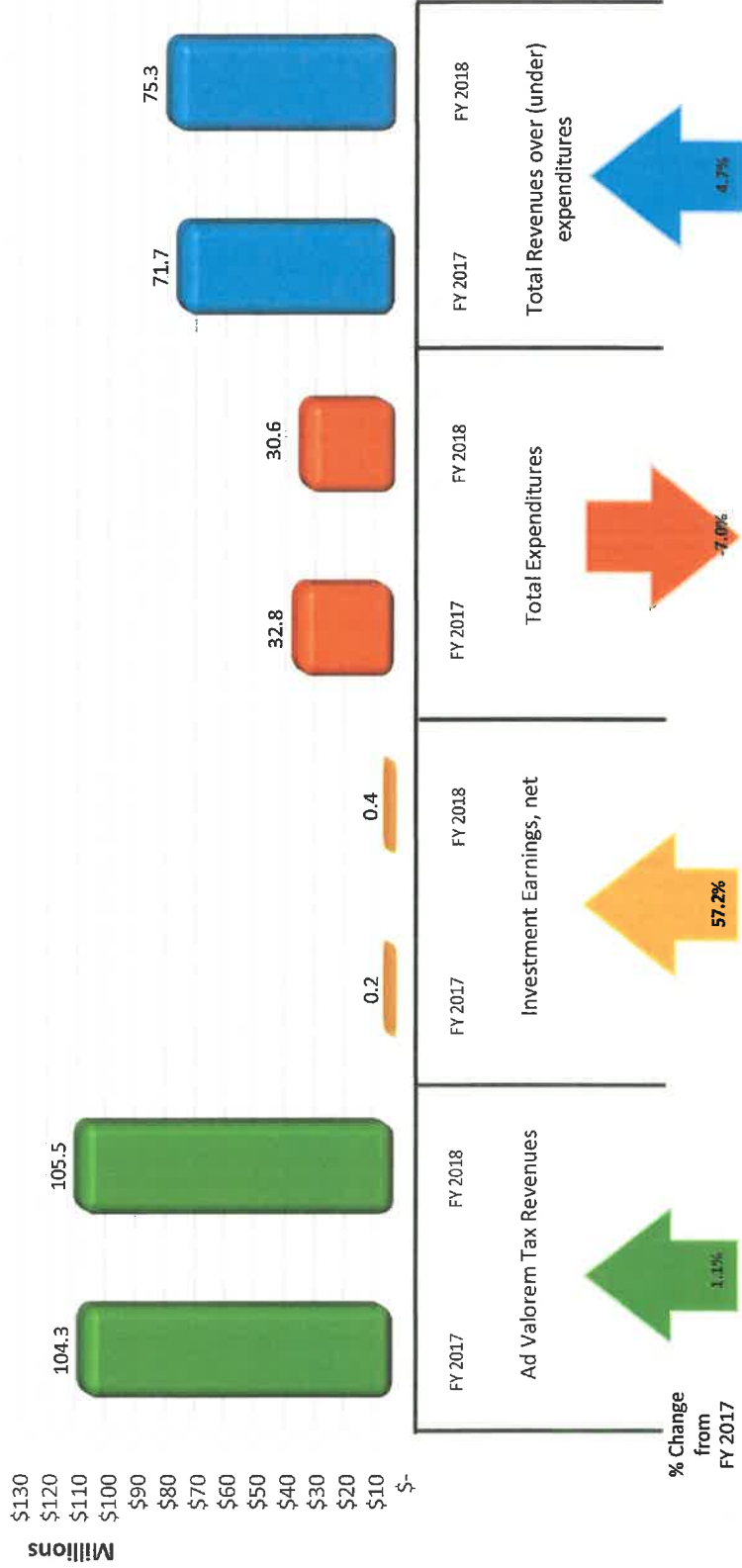
### Property Tax Revenues: Cumulative Collection Rate Compared to the Budget

Month	FY 2018	FY 2017
October	0.0%	0.0%
November	4.5%	20.9%
December	72.6%	80.1%
January	82.3%	83.4%
February	86.5%	86.7%
March		
April		
May		
June		
July		
August		
September		

# The Children's Trust

## Comparative Fiscal Highlights (2016-2017)

For the five month period ended February 28, 2018



The Children's Trust  
**Balance Sheet - General Fund**  
February 28, 2018

	<b>General Fund</b>
<b>Assets</b>	
Current Assets	
Cash	\$ 18,286,910
Investments:	
Certificates of deposit	100,000,469
Money market	24,055,791
SBA	216,267
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	41,178
Prepaid other	-
<b>Total assets</b>	<b>\$ 142,600,615</b>
<b>Liabilities &amp; Fund Balances</b>	
<b>Liabilities</b>	
Accounts payable	\$ 251,167
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	-
<b>Total liabilities</b>	<b>\$ 251,167</b>
<b>Fund Balances</b>	
Non-spendable prepaid items	\$ 41,178
Restricted:	
Provider services	142,308,270
<b>Total fund balances</b>	<b>\$ 142,349,448</b>
<b>Total liabilities &amp; fund balances</b>	<b>\$ 142,600,615</b>

The Children's Trust

Annual Budget vs. Year to Date (YTD) Actual - General Fund

FY 2018 budget vs. FY 2018 actual (February 28)

	FY 2018 Budget	FY 2018 Year to Date Actual	FY 2018 Year to Date Variance
<b>FUND BALANCE, Adopted Budget October 1, 2017</b>	\$ 50,099,011		
<b>REVENUES</b>			
Ad valorem tax revenues	\$ 121,938,094	\$ 105,531,546	\$ 16,406,548
CRA return/interlocal agreement	3,978,199	-	3,978,199
Investment earnings/miscellaneous	383,094	433,311	(50,217)
<b>Total revenues</b>	<b>\$ 126,299,387</b>	<b>\$ 105,964,857</b>	<b>\$ 20,334,530</b>
<b>SUSTAIN AND EXPAND DIRECT SERVICES</b>			
Parenting	\$ 15,205,000	\$ 3,095,062	\$ 12,109,937
Early childhood development	20,750,000	3,589,637	17,160,363
Youth development	46,150,000	9,274,546	36,875,454
Health and wellness	16,035,000	4,322,847	11,712,153
Family and neighborhood supports	11,688,108	3,060,005	8,628,103
<b>Total sustain and expand direct services</b>	<b>\$ 109,828,108</b>	<b>\$ 23,342,097</b>	<b>\$ 86,486,011</b>
<b>COMMUNITY AWARENESS AND ADVOCACY</b>			
Promote public policy and legislative agendas	\$ 215,300	\$ 138,877	\$ 76,423
Public awareness and program promotion	2,969,000	545,025	2,423,975
Promote citizen engagement and leadership to improve child and family conditions	1,700,000	115,519	1,584,481
Cross-funder collaboration of goals, strategies and resources	1,035,000	129,551	905,449
<b>Total community awareness and advocacy</b>	<b>\$ 5,919,300</b>	<b>\$ 928,972</b>	<b>\$ 4,990,328</b>
<b>PROGRAM AND PROFESSIONAL DEVELOPMENT</b>			
Supports for quality program implementation	\$ 3,840,000	\$ 688,189	\$ 3,151,811
Information systems	800,000	423,574	376,426
Program evaluation and community research	1,000,000	57,335	942,665
Innovation funds	1,000,000	166,251	833,749
<b>Total program and professional development</b>	<b>\$ 6,640,000</b>	<b>\$ 1,335,349</b>	<b>\$ 5,304,652</b>
<b>ADMINISTRATION AND NON-OPERATING EXPENDITURES</b>			
Management of The Children's Trust	\$ 10,418,930	\$ 3,559,296	\$ 6,859,634
Non-operating expenditures	6,058,281	1,479,394	4,578,887
<b>Total administration and non-operating expenditures</b>	<b>\$ 16,477,211</b>	<b>\$ 5,038,690</b>	<b>\$ 11,438,521</b>
<b>Total expenditures</b>	<b>\$ 138,864,619</b>	<b>\$ 30,645,108</b>	<b>\$ 108,219,511</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (12,565,232)</b>	<b>\$ 75,319,749</b>	
<b>Ending fund balance, reserves/net assets, adopted budget</b>	<b>\$ 37,533,779</b>		

The Children's Trust

**Comparative Monthly Financial Statement**

FY 2018 vs. FY 2017 actual (February 28)

	<b>FY 2018 Year to Date Actual</b>	<b>FY 2017 Year to Date Actual</b>	<b>Dollar Variance</b>	<b>% Variance</b>
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 105,531,546	\$ 104,345,800	\$ 1,185,746	1.14%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	433,311	185,337	247,974	133.80%
<b>Total revenues</b>	<b>\$ 105,964,857</b>	<b>\$ 104,531,137</b>	<b>\$ 1,433,720</b>	<b>1.37%</b>
<b>EXPENSES</b>				
Sustain and expand direct services	\$ 23,342,097	\$ 22,267,689	\$ 1,074,408	4.82%
Community awareness and advocacy/program and professional development	2,264,321	1,874,648	389,673	20.79%
Administration and non-operating expenditures	5,038,690	8,640,634	(3,601,944)	-41.69%
<b>Total expenses</b>	<b>\$ 30,645,108</b>	<b>\$ 32,782,971</b>	<b>\$ (2,137,863)</b>	<b>-6.52%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ 75,319,749</b>	<b>\$ 71,748,166</b>	<b>\$ 3,571,583</b>	<b>4.98%</b>