

Board of Directors Meeting April 16, 2018

1	THE CHILDREN'S TRUST
2	BOARD OF DIRECTORS MEETING
3	
4	The Children's Trust Board of Directors Meeting was held
5	on Monday, April 16th, 2018, commencing at 4:02 p.m., at
6	3250 S.W. 3rd Avenue, United Way, Ryder Conference Room,
7	Miami, Florida 33129. The meeting was called to order
8	by Laurie Nuell, Chair.
9	
10	Officers/Executive Committee
11	Laurie W. Nuell, Chair, At-Large Member Lileana de Moya, Vice Chair, Gubernatorial Appointee
12	Kenneth C. Hoffman, Treasurer, Miami Coalition of Christians and Jews
13	Karen Weller, Secretary, Miami-Dade County Health Department
14	The Board of Directors
15	Dr. Miguel Balsera, Gubernatorial Appointee
16	Dr. Miguel Baisela, Gubelhatollal Appointee Dr. Magaly Abrahante, Miami-Dade Public Schools Esther Jacobo, State Attorney Representative Miami-Dade
17	The Honorable Orlando Prescott, Juvenile Court Division Representative Nicholas Duran,
18	Miami-Dade Legislative Delegation Mindy Grimes-Festge, United Teachers of Dade
19	Alvin Gainey, PTA/PTSA Marta Perez, Miami-Dade County Public Schools
20	Marissa Leichter, Gubernatorial Appointee Nelson Hincapie, Office of the Mayor, Dade County
21	Mark Trowbridge, Coalition of the Chambers of Commerce Frank Manning, Florida Department of Juvenile Justice
22	Rodester Brandon, At-Large Board Member Steve Hope, At-Large Board Member
23	Tiombe-Bisa Kendrick-Dunn, Gubernatorial Appointee David Turino, Miami-Dade County
24	Student Government Association Antonia Eyssallenne, At-Large Member
25	Mary Donworth, United Way of Miami-Dade

```
1
          Shanika Graves, Assistant County Attorney
         Leigh Kobrinski, Assistant County Attorney
 2
         STAFF:
 3
 4
     James Haj, President/Chief Executive Officer
 5
     Imran Ali
     Bevone Ritchie
 6
 7
     Danielle Barreras
     Deborah Robinson
 8
     Donovan Lee-Sin
 9
10
     Emily Cardenas
11
     Felix Becerra
12
     Glenny Reynoso
     Jorge Gonzalez
13
     Josefina Greene
14
15
     Juliette Fabien
     Kathleen Dexter
16
17
     Lori Katherine Hanson
18
     Maria-Paula Garcia
     Muriel Jeanty, Clerk of the Board
19
20
     Rachel Spector
21
     Sabine Dulcio
2.2
     Stephanie Sylvestre
23
     Tatiana Canelas
24
     Vivianne Bohorques
25
     William Kirtland
```

```
1
         STAFF (continued):
 2
     Yesenia Reyes
 3
     Zafreen Jaffery
 4
     Andrew Suarez
 5
 6
         GUESTS:
 7
     Fiorella A. Christie
 8
     Alison Gonzalez
     Norma Schwartz
 9
10
     Dasiely Cruz
11
     Nayree Navarro
     Jackie Romillo
12
     Daniel Santisteban
13
14
     Elyssa Linares
15
     Julie Anderson
16
     Amy Rubinson
17
     Maite Mena
18
     Erika Coles
19
     Lynne Kunins
20
     Kristine Perez-Carrion
21
     Daniela Foerch
22
     Jason Jent
     Allison Weinstein
23
24
     Shellie Solomon
     Shareeka Druid
25
```

```
Althea Birch
 1
         GUESTS (continued):
 2
     Silvia Valdes
 3
     Shirley Barbe
 4
     Milagros Hernandez
 5
     Dr. Brittany Birken
 6
 7
     Elizabeth Goings
     Michele Watson
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

```
1
                            PROCEEDINGS
 2
                 (Recording of the meeting began at 4:02
 3
    p.m.)
                 MS. NUELL: Good afternoon. I'd like to
 4
     call the meeting to order. Muriel, I thought we had a
 5
    public -- someone from the public, no? Okay. So,
 6
 7
     Karen?
                 MS. WELLER: The Board of Directors met on
 8
     March 12th, 2018 and the minutes are in your packet.
 9
10
     May I have a motion for approval?
11
                 COMMISSIONER SUAREZ: Moved, Suarez.
                 MR. BRANDON: Second, Brandon.
12
13
                 MS. WELLER: Any discussion or any
14
     corrections?
15
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
16
17
                 (WHEREUPON, the Board members all responded
18
     with "aye".)
19
                 MS. WELLER: Opposed?
20
                 (NO VERBAL RESPONSE.)
21
                 MS. WELLER: Motion carries.
22
                 MS. NUELL: Thank you. So, I am very happy
23
     and honored to introduce you -- many of you have already
24
     met Dr. Brittany Birken, who is the -- I don't know what
25
    your exact title is, executive director of the -- is
```

2.

that the chief executive officer of the Florida Children's Council.

So, Brittany is going to be reporting on the early childhood initiative a little bit later, but I had asked her, as well, when we were waiting to, you know, she was already down here, to talk to the Board about the Florida Children's Council and CSC's.

And as most of you know, though we have some new membership, that we are a member of that organization and we also pay dues to be a member of the organization.

So, I thought it would be nice for Brittany to come and talk to us about the Florida Children's Council and what it does and our role, etc., etc., especially because legislatively, before, we had Diana, who kept us abreast of all things going on, as Donovan is doing as well. But anyway, as part of our membership, I thought we should understand it better. So, thank you, Brittany.

DR. BIRKEN: Thank you so much. It's a great pleasure to be with you all this afternoon. And I really appreciate the opportunity to tell you a little bit about the Florida Children's Council, the work we do day in and day out, as well as highlight some of our recent accomplishments and where we're going next.

2.

The Florida Children's Council is the Association of Children's Services Councils. So, there are three tenets to our work. The first is that of a traditional association, so allowing Children's Services Councils and facilitating exchanges of operational procedures, best practices, really getting to understand opportunities for innovation, to understand the challenges and barriers that communities experience in trying to make strategic investments.

And that really plays nicely into the next tenet, which is working on public policy, understanding to do really good work within your communities and make the strategic investments and improve child, youth and family outcomes, that we need to make sure there are really effective policies in place at the state level.

We work really closely with the executive -MS. NUELL: Wait just one second. Can you
hear okay? It seems like there's a little -(Off the record.)

MS. NUELL: Sorry. I just wanted to make sure everyone could hear okay.

DR. BIRKEN: That's okay. So, we work really closely with the executive and legislative branch. And as we work with each Children's Services Council community to understand particularly trends,

2.

right, where are their opportunities to think about more effective public policies, where are their challenges that are systemic and impact a number of our communities that we want to make sure that we have the right policies in place, and then using that to really have a prenatal to career public policy agenda.

As you might imagine, that's very robust and ambitious, and so we work hard to make sure that there are initiatives that we lead, there are legislative issues that we partner on and legislative issues that we support.

We work with our local public policy folks, so, Donovan in this case, each year, to determine where are there opportunities so it's trending legislatively, where do we anticipate there to be a lot of focus and/or how do we create momentum for issues that are incredibly important to the Children's Services Council and social services that impact and benefit children, youth and families.

The last couple of years, we've been really successful in passing legislation. There was the Kid Care legislation a few years ago that focused on lawfully-residing immigrants and the ability to make sure there was access to children's health insurance.

Last year, you all may remember, there was

2.

the child welfare legislation we worked really closely on that included some provisions directly related to the Trust.

This year, we partnered with a number of stakeholders in the Early Learning Space to work on early learning legislation we'll reference a little bit later when we talk about early childhood investments.

But this was a really momentous piece of legislation. For the first time in Florida's history of the school readiness program, we now have minimum expectations for quality, so quality is defined in statute, which is really significant.

So we're making sure that from the state's perspective and from the dollars that you all invest, that we can really move the needle and make sure children at greatest risk of school failure have access to high-quality early learning experiences.

So continue to work on legislative priorities throughout the year. As you all likely know, that is a year-round activity to make sure that we're maintaining relationships, looking for opportunities and continuing to work and build momentum.

The third tenet and focus of our work is related to Children's Services Council expansion. So we also provide a lot of information and resources as

2.

communities are looking at this model and thinking about whether or not this is a good ultimately for other counties.

We know that Alachua will have the Children's Services Council on the ballot this November for referendum. We're also supporting a number of other communities that are at different levels that have been working with Leon, Lee, Orange and Brevard.

We're also exploring whether or not to create a Children's Services Council now or in the next couple of years, so that's a big part of our work.

To make sure that we can do our due diligence and really promote ultimate system development, we emulate a lot of the great collaboration that happens here at the local level by supporting a number of initiatives.

So we provide strategic leadership and partnership for the First Thousand Days initiative, which is a group of cross-system, cross-discipline and subject matters experts to come together to say, the first years of life are incredibly important, what can we do to all focus and create a common vision for what can happen in that first three years of life, how we can better support families with young children that are those ages.

2.

We're working toward a summit this fall that will be an incredible opportunity. It's a lot like a national summit that happens to be in our own back yard. It's going to be in Palm Beach, and an opportunity to come and learn and share all the great work that's happening in Florida but how we might expand that work as well.

We also have the opportunity to provide leadership and partnership through the Early Learning Consortium, which was the group that very much focused on the early learning bill that I spoke of earlier.

It includes the Children's Movement, the Children's Forum, the United Way, the Association of Early Learning Coalitions and other key stakeholders that come together and say, we know that early learning is incredibly important to student success, so how do we make sure it's in its proper posture, how do we make sure that we've got good standards and how do we make sure that we're moving towards increased funding at the state level.

We then house Florida's Grade Level Reading Campaign, knowing that third grade reading is incredibly important. We were fortunate enough to have the opportunity to be funded through the Helios Education Foundation for three years, which we're wrapping up this

2.

month. And I actually received an expansion grant so we have another three years of funding to continue to do that campaign.

Among other things, that's allowed us to really partner in a meaningful way with the business community. The Florida Chamber of Commerce, their Business Alliance for Early Learning was created with these funds and supported by these funds. And we also support a state policy network as well as a community of practice through that.

And then we house Florida's After-School
Network, which has foundational funding from the Charles
Stewart Mott Foundation, that allows us to really focus
on the needs of elementary school, middle school and
high school-aged students.

So it is about student development, youth development and really making sure that we can promote quality standards for after-school and work on issues of access.

We have, the last few years, also taken a look at the needs of families with young children in poverty. We had an opportunity with funding through the Wellspring Philanthropic Fund to look differently at social services.

The question, when they contacted us, that

2.

we were able to ask is, what are the needs of families with young children that might be different than the needs of individuals in poverty.

So, you all have in front of you this report. It will be formally released and launched in the next few weeks. This is the result of about three years of work and analysis.

And the short version of what we learned is that social services in Florida were very much designed with individuals in mind. So, if you are an individual in poverty accessing social services, while I would never suggest it's easy, there's the potential for a straight line trajectory to economic self-sufficiency.

If you are a family with young children, as your wages increase, your loss of key supports, like children's health insurance and child care are greater than your wage increases, so there's a cliff effect. So, how can we think differently about the needs of families with young children than we do individuals and want to make policy changes.

So, this also has policy solutions. This last legislative session, we worked to make it sort of an educational year. The two generational strategies we're framing, we want that to be more familiar to the legislature before we move forward with legislation.

2.

So that is going to be the work of the future. I think this is work that's going to be in play for a number of years within the legislature as we have an opportunity to think a little bit differently.

And so that's a little bit about the work that we do day in and day out and the work that we have coming up in the very near future. We appreciate the opportunity to work with you all, for you all.

As the saying goes, where Miami goes, so goes Florida, right? So this is a very big, important community in the work that we do for you all in the state. Thank you.

MS. NUELL: Any questions?

(NO VERBAL RESPONSE.)

MS. NUELL: We're very fortunate and lucky to have Brittany -- we're very fortunate and lucky and grateful to have Brittany and her team in Tallahassee.

And we're really making a big difference in the Florida laws and children and families.

And we're, you know, happy to be partners and happy to be, you know, be available for any kind of advocacy work. And it's like you did that entire thing, it looks like, without notes, so you are very -- I don't know how you can remember all those things that you do every day.

2.

So, thank you very much and we look, obviously, very forward to working now on the early childhood piece, which everyone will be hearing more about a little bit later in the meeting. Thank you so much, Brittany.

Okay, Ken? Oh, wait one second. I'm going to go back. Since we didn't go into the actual agenda yet, we do have a speaker, Liz Goings.

MS. GOINGS: Good afternoon. I'll be quick. My name is Liz Goings. I'm an attorney here in Miami but I've spent the past 25 years, prior to being an attorney, working with non-profits, either for them, and I was a volunteer for the grant review process.

This was my first time working with the Children's Trust. I've worked with about 35 non-profits from Virginia in innovative technology through social programs.

And I wanted the Board to know, this has got to be, in that number of years, the best volunteer experience I've ever had. It was a lot of hours. It took about 40 hours of my time. But the computer program that I saw and was able to utilize for the process was simply stellar.

This usually takes a lot longer than 40 hours. And to have that computer program with such

2.

excellent staff, you simply do not see that level in a non-profit setting. Usually, there's budgetary concerns, etc. And I just felt the Board would need to know how well it worked.

I even mentioned to one of the staff, it's something that you should license this to other non-profits because it works so smoothly. Grant review is very tedious. There's a lot of layers to it.

And when you're a volunteer, it's difficult sometimes to come in and be able to be part of that process. And it was just a stellar experience. And I just thought, it's nice to catch people doing something correct instead of incorrect, so I thought the Board should know. I was just extremely impressed.

MS. NUELL: Thank you very much. We've been working hard on that. And since us as Board members aren't allowed to participate, so we really appreciate having that kind of insight from someone with as much experience as you have.

MS. GOINGS: Well, I don't know the specific staff, but you all will probably know, but they should be well-rewarded. There's many experiences I've had that I simply do not return, but this is something that I could get other people to volunteer.

MR. HAJ: Madam Chair, thank you. Liz,

2.

thank you very much for being here. I think, we've been talking about this for the last year, the amount of work that the staff has put in to automate and to build the IT.

And I'm glad it was flawless because on the back end, there's been a lot of nights and weekends. So I do want to recognize staff for their work to make this go so smooth. And I'd like to thank Liz. And there's been about a hundred reviewers, excellent reviewers who gave their time, 40-plus hours to review.

So we are looking at, since solicitations are over in May, to bring all the reviewers back just to thank you for your effort and your contribution to this, so I appreciate it.

MS. GOINGS: And just notify the staff, great job. It was incredible.

MS. NUELL: Thank you. Okay. Ken?

MR. HOFFMAN: Okay. First of all, I'd like to also thank Stephanie and staff for doing an excellent job on the RFP's and the review process. I think, after seeing so many presentations on this, we're glad it actually worked.

The Finance & Operations Committee met last on April 5th and we have three resolutions to come before the Board.

```
First is Resolution 2018-51, authorization
     for a procurement waiver from formal competitive
     solicitation for catering services at the 2018 Champions
 3
     for Children event and to expend a total amount not to
 4
 5
     exceed $35,000.00 with Ovations Food Services, LP, to
     cater the 2018 Champions for Children event at Jungle
 6
 7
     Island Treetop Ballroom.
                 Do I hear a motion to that effect?
 8
 9
                 MR. GAINEY: So moved, Gainey.
10
                 MR. HINCAPIE: Second, Hincapie.
11
                 MR. HOFFMAN: Okay. And just for
12
     clarification, the $35,000.00 we're spending, we expect
13
     to receive back in ticket sales and sponsorships.
14
     was our experience last year.
15
                 Any questions -- any recusals?
16
                 (NO VERBAL RESPONSE.)
17
                 MR. HOFFMAN: Any questions or comments?
18
                 (NO VERBAL RESPONSE.)
                 MR. HOFFMAN: All those in favor?
19
20
                 (WHEREUPON, the Board members all responded
21
     with "aye".)
22
                 MR. HOFFMAN: Opposed?
23
                 (NO VERBAL RESPONSE.)
                 MR. HOFFMAN: The motion carries. Next is
24
25
    Resolution 2018-52, authorization to enter into a
```

14

15

16

17

18

19

20

21

22

23

24

25

```
purchase agreement with Ahead Advertising Specialties
for the following Trust-branded promotional items: 7,850
book bags for annual back-to-school outreach efforts in
low-income neighborhoods; Champions for Children
awards/trophies bestowed upon honorees; and other child
development materials to be used for targeted outreach
efforts, for a total amount not to exceed $50,000.00,
for a term of 5 months commencing on May 1, 2018 and
ending on September 30, 2018.
            Do I hear a motion to that effect?
            MR. GAINEY: So moved, Gainey.
            MS. GRIMES-FESTGE: Second, Grimes-Festge.
            MS. NUELL: Are we having show-and-tell?
            MR. HOFFMAN: Emily is displaying the book
bag portion. Are there any questions or comments?
            (NO VERBAL RESPONSE.)
            MR. HOFFMAN: Okay. All those in favor?
            (WHEREUPON, the Board members all responded
with "aye".)
            MR. HOFFMAN: Opposed?
            (NO VERBAL RESPONSE.)
            MR. HOFFMAN: The motion carries. Finally,
Resolution 2018-53, authorization to negotiate and
execute an amendment to the existing contract with WOW
```

Factor Marketing Group, Inc., executed on January 3rd,

```
negotiate and execute a funder collaboration contract
 1
 2.
     with Big Brothers Big Sisters of Miami, Inc., for youth
     and family supports, in a total amount not to exceed
 3
     $125,000.00 for a term of 12 months, commencing April
 4
 5
     1st, 2018 and ending March 31st, 2019.
                 May I have a motion?
 6
 7
                 COMMISSIONER SUAREZ: Motion, Suarez.
                 JUDGE PRESCOTT: Second, Prescott.
 8
 9
                 MS. WELLER: Any recusals?
10
                 (NO VERBAL RESPONSE.)
11
                 MS. WELLER: Discussion?
12
                 (NO VERBAL RESPONSE.)
13
                 MS. WELLER: All in favor?
14
                 (WHEREUPON, the Board members all responded
15
     with "aye".)
16
                 MS. WELLER: Opposed?
17
                 (NO VERBAL RESPONSE.)
18
                 MS. WELLER: The motion carries. Resolution
19
     2018-55, authorization to negotiate and execute a funder
20
     collaboration contract with Hosanna Community Foundation
21
     to support its participation in the Annie E. Casey
22
     Foundation's Evidence2Success initiative promoting
23
    healthy child development, in a total amount not to
24
     exceed $50,000.00 for a term of 12 months, commencing
25
     April 1st, 2018, and ending March 31st, 2019.
```

```
1
                 May I have a motion?
 2.
                 JUDGE PRESCOTT: Motion, Prescott.
                 MR. HOPE: Second, Hope.
 3
                 MS. WELLER: Any recusals?
 4
                 (NO VERBAL RESPONSE.)
 5
                 MS. WELLER: Discussion?
 6
 7
                 MS. DE MOYA: I have one comment. I know
     that it was done to save time or space, but the
 8
 9
     attachment to this is very long and it wasn't on the
10
     website, so there was no opportunity to look at it, and
     I would have liked to have seen it beforehand. It's
11
12
    here. I mean, I have it now, but it's 16 pages long, so
13
     I can't look at it now.
14
                 MS. WELLER: Okay. Any other comments?
15
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
16
17
                 (WHEREUPON, the Board members all responded
18
     with "aye".)
19
                 MS. WELLER: Opposed?
20
                 (NO VERBAL RESPONSE.)
21
                 MS. WELLER: The motion carries. I'm going
22
     to turn it over to the chair for the next presentation.
23
                 MS. NUELL: Once again, I'm going to invite
24
     Brittany and Michele Watson to come forward and talk to
25
     the Board about the early learning strategic investments
```

that have come into place on a state level.

So, this is something that our early learning work group started working on two years from our perspective to really examine, you know, improvement of quality child care. And this is the outcome, so there's a lot of very exciting changes that we hope are going to really improve and make a big difference for children and families. So, Brittany and Michele?

DR. BIRKEN: Yes. I am going to start and let Michele jump in any time. It was my honor to be part of a lot of those work group discussions a few summers ago and have the opportunity to continue to work and think in new ways with staff who have brought forward a really interesting perspective and unique opportunity looking at the local context.

But before we dive into the opportunity, I thought it would be good to do a little bit of landscape on where we are, why this is an area for needed focus and what the opportunity is.

So, first is to address the readiness gap.

And so, you know, we know intuitively that third grade reading is really important and we hear a lot about why third grade is such an important milestone.

Everything before third grade, you're learning to read. Everything after third grade, you're

2.

reading to learn. And so we know that developmentally, there is a lot of opportunity to think about a birth to eight continuum.

But very often, what is not part of that is, as much as the Thirty Million Word Gap has gotten a lot of attention and understanding that by age three, children from low-income families have heard 30 million fewer words than children from professional families.

Still, not a lot of considerable focus on that birth to five. What really put an exclamation point on this, though, is when Stanford replicated the Thirty Million Word Gap study, and what they actually found was by 18 months of life, we can see a readiness gap.

So, we can see there's a very clear readiness gap that has a lot of folks sort of rethinking, what does that mean from an early learning standpoint? What can we do differently? How do we support children at greatest risk of school failure and how do we really create the strong educational continuum?

So, some of the conversation that has been happening over the last couple of years is, what would an organized system of quality look like in Florida and how would we move towards an organized system of

2.

quality?

And part of what has to be contemplated, that we talked a lot about last summer when we sat down with a lot of the key stakeholders I mentioned before, the Early Learning Consortium, and I may not have mentioned it before but I should, that early learning providers themselves were part of these discussions, an important part of these discussions, and talked about the landscape.

In 1999, when the School Readiness Act was put into law, there was a lot of local discussion. And so what that means is, since 1999, with great intentions and to really meet the needs of communities, there's variation in early learning payment rates for school readiness, there's variation in capacity in all 67 counties, and there's variation in the quality initiatives to support improvements in quality, that all become important context for thinking about how we can move towards an organized system of quality in Florida.

So, some of this we've had on the books for a while and some we haven't. But when we start this conversation, what we need is a common definition of "quality" to think about, right?

So the first, structural quality, is something that's been recognized in Florida, which is

2.

accreditation. Accreditation measures structural quality. So, those are things like ratios, how many adults per how many children, group size, how many can be within one classroom, what is the square footage requirements, all these structural things about the physical space that do have an important role in quality.

Process quality, though, has been linked to child outcomes in the most strong fashion. And so with House Bill 1091 that I referenced earlier, we now have the opportunity to look at process quality as part of this definition.

And, in fact, that legislation also had funding to begin to have baseline scores. So, the Early Learning Coalitions will be working for school readiness providers and determining where are they on the level of quality.

That's going to be information that's really helpful to you all as you begin to make different strategic investments and monitor the impact of those investments.

What are some of the provider challenges?

Some of the provider challenges in a state as diverse,

particularly in a community like Miami are we actually

learned from the University of Florida a number of years

2.

ago that from a numbers perspective, we have more early learning providers than we have children to serve, which means that many providers have capacity issues.

And from a business perspective, if I need 100 children to meet my business needs and I have 50, then I've got some funding challenges, right? Or conversely, there is also the opportunity for a challenge to be that our school readiness payment rates have been really low.

For a number of years in law, Early Learning Coalitions had to prioritize the number of children served over addressing the payment rates. While that is no longer in law, that's new to have come out of law, so there's still some disparity.

So when we have really low payment rates, that's another financial challenge. How do you meet higher quality standards if you do not have the funds to meet sufficient minimum levels of quality, let alone higher levels of quality?

So these are part of the local context and the opportunity to think a little bit differently about how we might approach this.

COMMISSIONER SUAREZ: Madam Chair, may I interrupt, point of clarification?

MS. NUELL: Sure.

2.

COMMISSIONER SUAREZ: When you say "in law and out of law," what do you mean by that?

DR. BIRKEN: So in general law -- it's a great question -- in statute. So in Florida statute, there's the school readiness program, which is the Child Care Tuition Subsidy Program. So it focuses mostly on low-income working families.

And so when something was in statute or in law, the Coalitions were not able, for example, to adjust payment rates unless there were no children on the wait list. For Miami-Dade, that's sort of a feat, right? So that's one of those inherent challenges.

What it came out of law, it means that legislation passed that actually changed the school readiness statute that corrected that, that took that out of the law. Is that helpful?

COMMISSIONER SUAREZ: It sounds like the reference to "in law and out of law" is really a reference to funding levels and whether they meet the goals of the legislation.

And if so, I guess what I wanted to know is, to what extent does the State of Florida, when it mandates these things, also provides the funding, or does it rely partly on the community, you know, in the county in question? Does the county in question provide

some funds?

DR. BIRKEN: So, there are some requirements for some community investments to be made as well. These are part federal funds, part state funds that come down. Your point is well made in that if there were more dollars, no matter what was in the statute, we would be able to do both. We'd be able to serve more children and pay providers closer to the next accessible threshold level.

But when there is less money, then, yes, the guiding law does give direction to the Early Learning Coalitions to say, first you have to make sure your priority is serving children before you begin to address payment rates.

So that now not being part of that statute creates an opportunity for us to think a little bit differently. One of the things that's really not been thought about before, which is part of what we were able to work on here -- and Michele is going to take you down and provide some of the details -- is how do you use that business model?

How do you use what we know about what it costs to provide quality care to really drive quality and incentivize quality, which is the concept behind this model or proposal?

2.

MS. WATSON: And what you'll see here with both Option A and B is that a provider could be both. A provider could have a decreased capacity and not enough enrolled students as well as also be receiving a depressed rate as well, so that's a double whammy.

So it's not in one or the other. There is potential where in areas, it can be both.

DR. BIRKEN: So, Florida Strategic Framework for Quality began addressing this a number of years ago. There was opportunity to think differently and think about performance funding, performance funding being if providers can meet higher quality standards, then there can be a financial reward or an incentive for meeting those higher standards.

This was really important work because it provided the framework for defining quality but it continues on and it is an opportunity, as the Early Learning Coalition is working on performance funding, for you all to think about some complementary strategic investments that are going to allow quality to be moved further faster, particularly for children at greatest risk of school failure.

MS. WATSON: So, what we've done is, we went ahead and worked with the Trust to really perform some data analysis. And so I'm going to take you down in the

2.

weeds a little bit. I am a data geek so I'm going to go full nerd on you.

So, we went ahead and we looked at all of the providers that had historically participated in Quality Counts. And what we did is, we know that they have really strong intentions to want to improve the quality of their centers.

And that is wonderful, that they have been able to participate in this initiative. But then we really, as Brittany said, we looked at their business models. What do their business models tell us based on data that we've collected?

So, what is their private pay rate? How many subsidized children do they serve? What areas are their centers located in?

The reason why we looked at where they're located is because the market drives how much you can demand. So, if I am a provider and I know it costs \$160.00 a week on paper to serve an infant, but in my area, the market will only demand \$120.00 an hour, I have to figure out how I'm going to make that work.

So, we really went down and did some really strategic analysis of providers to make sure that we could go ahead and start working from both the aspect of quality and the business model, so that any investments

made by the Trust would be extremely strategic.

And this is where this is actually groundbreaking. There have been a lot of quality system developments across the nation and there have been a lot of business model analytics developed, but they've never been combined to really make sure that you all are looking at both very complementary, so this really is the opportunity to expand this work and really have a really amazing demonstration project after time.

So, with that being said, the Early Learning Coalition of Miami-Dade and the Children's Trust sought permission from Florida's Office of Early Learning -- Florida's Office of Early Learning, if you don't know, oversees the subsidized child care program -- to say, we like the parameters around the performance funding project in that providers are allowed to receive differentials, but we would like the ability to provide a differential outside of the attendance that you put in the performance funding.

So, for example, right now, performance funding allows up to a 15 percent differential, depending on what levels of quality you care for. And in Miami, we said, you have got to because the market is so depressed here after our analysis, you can allow Miami to come up with different differential numbers

2.

tied to those minimum thresholds of quality so that those providers can actually begin to sustain that quality and move forward with their quality implementation.

The other thing that we looked at is, where are we at with capacity? So as Brittany stated, we looked and we realized that there are absolutely -- there's a 40 percent vacancy rate in Florida. That means providers all across the State of Florida, on average, there's 40 percent vacant enrollment slots that they have available.

In Miami, it's about 78 percent. But we know, through strategic modeling, that a provider has to at least have 85 percent of enrolled capacity in order to meet minimum thresholds of quality.

So, how do we then begin to move forward?

So, through a contract with the Early Learning Coalition of Miami-Dade, we are proposing that they allow for an expansion of the early learning performance project along with the ability to set differential rates that will allow providers to sustain quality.

And the next is, we went ahead and we did the analysis and said, okay, how are we going to prioritize these providers? Well, first --

DR. ABRAHANTE: I'm sorry. I want to

1 clarify. The 78 percent is vacancy rate or usage rate? 2 MS. WATSON: Usage, usage. And that --So it's 22 percent vacancy? DR. ABRAHANTE: 3 MS. WATSON: Yes, in Miami. 4 DR. ABRAHANTE: As compared to 40 in the 5 State? 6 7 MS. WATSON: Correct. DR. ABRAHANTE: 8 Thank you. MS. WATSON: And that's an average. So, if 9 10 you were to go neighborhood by neighborhood, it would 11 So, the other thing we did is, we made sure 12 that through our analysis, anybody that would 13 participate would at least be serving 30 percent school 14 readiness children. We wanted to make sure that anybody 15 that was allowed to receive funding was serving a 16 majority of children who need access to high-quality 17 care. 18 The other thing that we did is, we made sure that those providers were prioritized in high-need zip 19 20 codes so that providers that offered services and want 21 to participate in this program were available in 22 high-need zip codes where quality was not always an 23 option because of either vacancies or what the market demands. 24

And then lastly, there's funding to address

2.

1 | achievement and maintenance of quality standards.

That's that differential. That would be then developed based on that baseline data that Brittany stated, the

4 State was going to begin collecting so, what is the

5 | baseline of class data?

And how many of you know what "class" is?

"Class" looks at the teacher/child interactions. So, as part of this moving forward -- I'm going to be my own driver.

So, as part of the class scores and setting a minimum threshold -- now, remember, this is a minimum threshold for participation. Obviously, as it relates to quality, we want providers that are meeting those higher thresholds of quality to participate, but you have to set a minimum to be eligible to participate in the program.

So, looking at that, the other area of concern when we did the analysis is that there are not a lot of providers that serve infants and toddlers. So, infants and toddler care in Miami, you all have about 26,000 infants and you only provide services for around 2,500 on average.

The reason why is because infant and toddler care is so expensive. It is the most expensive type of care to offer. And it actually is mostly how providers

end up upside down.

So, if my vacancy rate is 22 percent but I'm serving more infants and toddlers, end up having three, four and five-year-olds, I'm actually backwards. I'm in the red.

So, we also want to incentivize and not say, okay, providers, we're going to give you more money but you only serve three through five-year-olds because, as Brittany said, the achievement gap starts at 18 months, we want to make sure that there is a landscape out there where providers that are participating are serving infants, toddlers, three, four and five-year-olds so that we can support a comprehensive business model.

So, with that being said, we would give priorities to those that already have that structural quality, are already Gold Seal-accredited. The reason why that that is, not only would they have the structural quality in place but they also receive a 20 percent differential already on top of every child served so it helps bridge that gap in the payment rates.

If they participate in the child care food program, the child care food program is extremely important because it diversifies their revenue streams.

And then lastly, teacher turnover. If their scores are based on the interactions between the teacher

2.

and the child, then we want to make sure that those teachers are staying in place and that there's consistency in care across levels as this program is being implemented.

So, how will this work and what are your expected outcomes? So, you will have children at greatest risk for school failure will be prioritized. High-poverty zip codes will be prioritized to really have a maximum impact.

Child care providers will have financial supports and incentives to increase quality. The early Learning Coalition will be able to provide payment differentials through their payment system. And since they are already paying school readiness providers, so there is administrative efficiencies that are being had.

And then the Trust will model variances in identifying and addressing the financial differences, so, if you said, this will really be a demonstration project that the Trust will be able to look at over time and determine impact as it relates to providers.

So, based on data analysis completed, we are recommending a 12-million-dollar investment. This 12-million-dollar investment will be broken up into two sections.

About a third of those dollars will be used

2.

to provide differentials to providers that participate in this program and two-thirds will be based on ensuring that providers have enough capacity to make -- to be able to have a viable business model.

So, like I said, you are going to have some providers that have the A and B scenario. They need \$160.00 a week for an infant and they need more children in that care. So, that is how we're proposing to spend these dollars.

The other thing that we wanted to discuss was the early learning performance funding project has been analyzed and determined impact by the University of Florida Lastinger Center in conjunction with Yale University, that evaluation will be ongoing over time.

And so, as that evaluation is ongoing, since Miami will have a larger sample size of providers participating, there is the ability to carve out and determine impact through a national model and evaluation methodology.

The other thing is that this does not circumvent or take away from any of the Children's Trust's other strategic initiatives, which is investing in the wages program and supplemental strategies for increasing the work force in early childhood.

Any other questions?

MR. HINCAPIE: So --

MS. NUELL: Nelson, I think, if anyone has questions in this case, just introduce yourself and where you are, you know, in the organization.

MR. HINCAPIE: Sure. I'm Nelson Hincapie.

I'm a Board member here and I work with kids in foster

care from high-risk areas. So, one of the things that I

have seen is that it's the people that work within the

system that really make a difference, especially at this

level.

High turnover is one of the biggest problems that you have. And these are all kids whose grades are stressed because of the issues that they have at home. How is this going to increase the amount of time that a teacher is there for the kids and how are we helping the families ultimately?

DR. BIRKEN: So, I'll start and then you can add in. We know one of the challenges and the causes of instability does come from challenges with the budget and therefore challenges to make the investments in the classroom, whether that be teacher salary, professional development, materials.

Part of this would be structured to sort of guide and make sure those investments are smart and strategic in alignment with things that would lend

themselves to continuity of care.

MR. HINCAPIE: So, this is helping the day cares retain the teachers?

DR. BIRKEN: That's a piece of it, making sure they're supported. So, part of what the Early Learning Coalition would continue to provide are a lot of the supports that they do now through performance funding, like, making sure there's professional development and training and coaching available to support higher levels of quality, increasing teachers' knowledge about how to facilitate young children's development, understanding how important that is, both in recognizing trauma in children and supporting positive development for children at greatest risk of school failure. And so, a lot of that, then, is partnerships with families that are supports through the early learning programs. Do you have any other --

MS. WATSON: And the hope and the end goal would be that teachers would stay, teachers would be valued through wage supplements, through the ability to have more funding.

So, therefore, they would provide that continuity to that child who obviously comes with adverse childhood experiences and be able to hopefully be a stabilizing factor in their life.

MS. NUELL: Maggie? 1 2 DR. ABRAHANTE: One question. Who will be implementing the class tool at the day care centers? 3 DR. BIRKEN: So, the assessments are done 4 through the Early Learning Coalition, not the early 5 childhood teachers themselves. They would get the 6 7 results, which would help inform the quality improvement strategies, but the Early Learning Coalition is 8 9 responsible for --10 DR. ABRAHANTE: Staff -- Early Learning 11 Coalition staff? 12 DR. BIRKEN: Or contracting out but, yes. 13 DR. ABRAHANTE: Independently? DR. BIRKEN: Correct. It would be a third 14 15 party. 16 DR. ABRAHANTE: Thank you. 17 MS. NUELL: No more questions? Jim wants to 18 close out. 19 MR. HAJ: Madam Chair, thank you. This 20 again, just to reiterate, this happened a year 21 and-a-half ago where there was five Board members who we 22 convened and the Board chair convened an early childhood 23 work group. 24 Unfortunately, all five are not here in this 25 room. Dr. Perez was the last one and she just stepped

2.

out for a moment. But Dr. Bagner chaired the group and wanted to let everybody know their full support.

This is something that -- a directive that was given to staff. Staff, with Brittany and Michele, the ELC, both local partners, statewide partners have been working this for a year and-a-half.

So, there was a lot of effort to bring this back. But it's been a year and-a-half to two years and this is what's back before you now. Thank you.

MS. NUELL: And, you know, I thought it was really critical for everyone to understand, we've been talking these things for a little longer, for a few years to even get to having an early childhood work group to examine some of these issues.

And, you know, we will always have to be asking those questions; are our investments the right ones, are we making the impact? Just because we've been doing it a long time doesn't mean that that is the best use of our limited resources.

So, I thought it was critical for everyone to understand what was happening. It's been a lot of work. It's a major shift. I mean, the fact to start in Miami-Dade is just really ambitious but very exciting.

And I know that our staff at the Trust and certainly at the Early Learning Coalition knows this

2.

space better than anyone else and certainly, I think, is up to the task. So before you -- you know, we're going to have the resolution before you because this is a big investment and a big, you know, shift.

At the committee meeting, which I guess I'll steal for a second, one question came up about reporting and, you know, when and how we would probably be receiving reports. Obviously, there won't be a lot of data in the first year, but I think we'll all be curious to see how, you know, how things are working or not working because it is a demonstration project.

So, I don't know if you all or Rachel is prepared to answer something like that. Come to think of it, I didn't ask in advance to be prepared. But, I mean, we're really excited about this opportunity.

MR. HINCAPIE: Madam Chair, just one comment quick. So, I think this is phenomenal how we're moving forward, how we're providing for taking care of our children. I'm really excited about it and really excited to hear the answers.

Now, I would hope -- there are a lot of good child care centers here that are doing amazing things.

I would hope that you partner with those centers that are doing things, outside the box type of things, working with a lot of recycled materials.

2.

And I hope that you look to the community to those places that are not necessarily traditional or, you know, Quality Counts for many reasons, but their quality is above, you know, so I would hope that you partner with them.

MS. NUELL: Sorry to put you on the spot, Rachel.

MS. SPECTOR: It's okay. So we spoke about this briefly, I think, at the committee, and some of the data that we anticipate being able to bring back during the first year is around teacher turnover, around number of slots that we're funding by care level and maybe by neighborhood, by, you know, geography, payments and payment amount, number of payments, how much providers are receiving.

We're hoping to be able to collect information about how programs are spending their money, so are they investing in teacher salaries, are they investing in capital improvements, are they investing in supplies and materials. So, we'll be collecting that type of data.

And then, I think, as we work out the implementation phase as well, figure out what else we can share moving forward.

MS. NUELL: Thank you. Thank you so much

```
for coming today, coming down here and sharing this
 1
 2.
     information. We're really -- we're really excited.
                 DR. BIRKEN:
                              Thank you.
 3
                 MS. WELLER: Okay. As was mentioned
 4
 5
    already, we did discuss at the Program Committee meeting
     this resolution. Resolution 2018-56, authorization for
 6
 7
    a procurement waiver from competitive solicitation for
     tiered payment differentials and contracted slot
 8
    payments; and authorization to negotiate and execute a
 9
10
     contract with The Early Learning Coalition of
11
    Miami-Dade/Monroe for up to $12,000,000.00 for tiered
12
    payment differentials and contract slot payments to
13
     early learning programs that meet various quality-level
14
     thresholds, for a term of 12 months, commencing August
     1st, 2018 and ending July 31st, 2019.
15
                 May I have a motion?
16
17
                 MR. HINCAPIE: So moved, Hincapie.
18
                 JUDGE PRESCOTT: Second, Prescott.
19
                 MS. WELLER: Any discussion? Oh, I'm sorry,
    recusals first.
20
21
                 (NO VERBAL RESPONSE.)
22
                 MS. WELLER: Discussion?
23
                 MR. HOFFMAN: I have one question which is
24
    along the lines of Nelson's comment. Is this limited to
25
     the Quality Counts participants or is it open to all
```

child care facilities? And if the latter, how are they 1 2. going to be selected and included? MS. SPECTOR: This will be -- so, we're 3 going to prioritize entry into the system for our 4 5 currently participating Quality Counts providers but it will be open to all providers. 6 7 And although there are criteria, as Michele and Brittany mentioned, so we're looking to serve the 8 ones that are either located in the low-income census 9 10 tract or serve 30 percent of school readiness and then 11 other criteria for accreditation, so, providers will be 12 prioritized in that way. 13 MS. WELLER: Any other questions? 14 (NO VERBAL RESPONSE.) 15 MS. WELLER: All those in favor? (WHEREUPON, the Board members all responded 16 17 with "aye".) 18 MS. WELLER: Opposed? 19 (NO VERBAL RESPONSE.) MS. WELLER: The motion carries. 20 Resolution 21 2018-57, authorization to negotiate and execute a contract with The Children's Forum for up to \$250,000.00 2.2 for the administration of the Child Care WAGE\$ Florida 23 24 program for the education and employment stability of 25 child care practitioners and for The Children's Trust to

```
encumber a purchase order in the amount of $1,200,000.00
 1
 2.
     for wage supplement payments, for a term of 12 months,
     commencing August 1st, 2018 and ending July 31st, 2019.
 3
                 May I have a motion?
 4
                 MR. GAINEY: So moved, Gainey.
 5
                 MS. WELLER: Second?
 6
 7
                 MS. DONWORTH: Second, Donworth.
                 MS. WELLER: Recusals?
 8
 9
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
10
11
                 (WHEREUPON, the Board members all responded
12
     with "aye".)
13
                 MS. WELLER:
                              Opposed?
14
                 (NO VERBAL RESPONSE.)
15
                 MS. WELLER: The motion carries. Resolution
16
     2018-58, authorization for a procurement waiver from
17
     competitive solicitation for the Professional
18
     Development Registry; and authorization to negotiate and
     execute a contract with The Children's Forum for the
19
20
     administration of the Professional Development Registry,
21
     in a total amount not to exceed $365,000.00, and for a
22
     term of 12 months, commencing August 1st, 2018 and
23
     ending July 31st, 2019.
24
                 May I have a motion?
25
                 MS. GRIMES-FESTGE: Move, Grimes-Festge.
```

```
MS. LEICHTER: Second, Leichter.
 1
 2.
                 MS. WELLER: Any recusals?
                 (NO VERBAL RESPONSE.)
 3
                 MS. WELLER: Questions?
 4
 5
                 (NO VERBAL RESPONSE.)
 6
                 MS. WELLER: All those in favor?
 7
                 (WHEREUPON, the Board members all responded
     with "aye".)
 8
 9
                 MS. WELLER: All those opposed?
10
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: The motion carries. Resolution
11
12
     2018-59, authorization for a procurement waiver from a
     competitive solicitation for the Web-based Early
13
14
     Learning System (WELS); and authorization to negotiate
15
     and execute a contract with WELS System Foundation in a
     total amount not to exceed $200,000.00 for the use of
16
17
     WELS, for a term of 12 months, commencing August 1st,
18
     2018 and ending July 31st, 2019.
19
                 May I have a motion?
20
                 MS. DONWORTH: So moved, Donworth.
21
                 MS. WELLER: Second?
22
                 MR. DURAN: Second, Duran.
23
                 MS. WELLER: Any recusals?
24
                 MS. DE MOYA: Recusal.
25
                 MS. WELLER: Any discussion, questions?
```

```
1
                 MR. HAJ: Madam Chair, if I may. For the
 2.
     last 10 years, we have been paying $250,000.00 for
     services. This year, it will be $200,000.00 and next
 3
     year, this will be the last year we will be moving
 4
 5
     funding this. We'll be moving to the statewide system.
 6
                 We're very pleased that 10 years ago, we
 7
     started to support this program with Carlos and now it's
     more at the state level. WELS will be running at the
 8
 9
     state level. We will not be funding it directly from
10
     the Trust.
11
                 MS. WELLER: Any other comments?
12
                 (NO VERBAL RESPONSE.)
13
                 MS. WELLER: All those in favor?
14
                 (WHEREUPON, the Board members all responded
15
     with "aye".)
16
                 MS. WELLER: Opposed?
17
                 (NO VERBAL RESPONSE.)
18
                 MS. WELLER: The motion carries. Resolution
19
     2018-60, authorization to negotiate and execute a
20
     one-year contract with The Early Learning Coalition of
21
     Miami-Dade/Monroe for a local funding match in the
     amount of $1,230,000.00 to draw down funds from The
22
23
     State of Florida Child Care Executive Partnership child
24
     care subsidy program, commencing July 1st, 2018 and
25
     ending June 30th, 2019.
```

```
May I have a motion?
 1
 2.
                 MR. GAINEY: So moved, Gainey.
                 MS. WELLER: Second?
 3
                 MS. DONWORTH: Second, Donworth.
 4
 5
                 MS. WELLER: Any recusals?
                 (NO VERBAL RESPONSE.)
 6
 7
                 MS. WELLER: Discussion or questions?
                 (NO VERBAL RESPONSE.)
 8
                 MS. WELLER: All those in favor?
 9
10
                 (WHEREUPON, the Board members all responded
11
     with "aye".)
                 MS. WELLER: Opposed?
12
13
                 (NO VERBAL RESPONSE.)
14
                 MS. WELLER: The motion carries.
     Resolution 2018-61, authorization to negotiate and
15
16
     execute a one-year contract with Redland Christian
17
     Migrant Association for local funding match to draw down
18
     federal-state funds to subsidize child care for the
19
     working poor, in a total amount not to exceed
20
     $100,589.00, commencing July 1st, 2018 and ending June
21
     30th, 2019.
22
                 May I have a motion?
                 COMMISSIONER SUAREZ: Motion, Suarez.
23
24
                 MR. HOPE: Second, Steve Hope.
25
                 MS. WELLER: Any recusals?
```

```
(NO VERBAL RESPONSE.)
 1
 2.
                 MS. WELLER: Discussion?
                 MS. NUELL: I hope it's quality child care.
 3
                 MS. WELLER: Okay. Any other comments?
 4
 5
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
 6
 7
                 (WHEREUPON, the Board members all responded
     with "aye".)
 8
 9
                 MS. WELLER: Opposed?
10
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: The motion carries. Resolution
11
12
     2018-62, authorization to negotiate and execute a
13
     contract with The United Way of Miami-Dade for match
14
     funding for the federal Early Head Start-Child Care
15
     Partnership grant in a total amount not to exceed
     $420,000.00, for a term of up to 12 months commencing
16
17
     August 1st, 2018 and ending July 31st, 2019.
18
                 May I have a motion?
19
                 MS. KENDRICK-DUNN: So moved, Kendrick-Dunn.
20
                 MS. WELLER: Second?
21
                 MR. BRANDON: Second, Brandon.
22
                 MS. WELLER: Any recusals?
23
                 MS. DONWORTH: Donworth.
24
                 MS. WELLER: Any discussion or questions?
25
                 MS. WELLER: All those in favor?
```

```
1
                 DR. ABRAHANTE: I may have to recuse because
 2.
     we have a working partnership with this program, the
     school district.
 3
                 MS. WELLER: Okay. Any further questions or
 4
 5
     comments?
 6
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
 7
                 (WHEREUPON, the Board members all responded
 8
 9
     with "aye".)
10
                 MS. WELLER: Opposed?
11
                 (NO VERBAL RESPONSE.)
12
                 MS. WELLER: The motion carries. Resolution
13
     2018-63, authorization to negotiate and execute a
14
     one-year contract with Catalyst Miami, Inc., for a local
15
     funding match to a federal grant for the Public Allies
16
     program, in a total amount not to exceed $100,000.00,
17
     commencing July 1st, 2018 and ending June 30th, 2019.
18
                 May I have a motion?
                 MS. DONWORTH: So moved, Donworth.
19
20
                 MS. GRIMES-FESTGE: Second, Grimes-Festge.
21
                 MS. WELLER: Any recusals?
22
                 (NO VERBAL RESPONSE.)
23
                 MS. WELLER: Discussion?
24
                 COMMISSIONER SUAREZ: Question. I can't
25
    vote against this because it would create problems with
```

my paralegal in the County Commission, but what is the 1 2. Public Allies program? 3 MR. HAJ: It's an internship. Bevone or Stephanie? 4 5 COMMISSIONER SUAREZ: It sounds like diplomacy or something. 6 7 MS. RITCHIE: It's a leadership development -- Bevone Ritchie from the Children's 8 9 Trust. It's a leadership development and civic 10 engagement program. As Jim mentioned, it is an 11 apprenticeship program, so the allies receive training, 12 many hours of training, and then they are placed within 13 community-based organizations, usually child-serving 14 organizations, and they fulfill project development in 15 those organizations. 16 And our support supports the -- each entity 17 where the children are placed, they have an obligation 18 of providing the stipends that are paid to the young 19 adults. 20 Not every organization can do that because 21 of the nature of the organizations, a small community-based organization, so our funds go to support 22 23 the stipends to the allies. 24 COMMISSIONER SUAREZ: For what age group, 25 please?

```
MS. RITCHIE: Young adults. I believe it's
 1
 2.
     up until 24.
                 COMMISSIONER SUAREZ: Okay.
 3
                                              Thank you.
                 MS. WELLER: Any other questions?
 4
                 (NO VERBAL RESPONSE.)
 5
                 MS. WELLER: All those in favor?
 6
 7
                 (WHEREUPON, the Board members all responded
     with "aye".)
 8
 9
                 MS. WELLER: Opposed?
10
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: The motion carries. Resolution
11
12
     2018-64, authorization to negotiate and execute a second
13
     contract renewal with 14 Family and Neighborhood Support
14
     Partnerships providers, identified herein, in a combined
15
     total amount of $8,274,814.00. Each contract will be
16
     for a term of 12 months, commencing August 1st, 2018 and
     ending July 31st, 2019, with two remaining 12-month
17
18
     renewals. You can see the attached chart in the
19
     resolution.
20
                 May I have a motion?
21
                 COMMISSIONER SUAREZ: Motion, Suarez.
22
                 MS. WELLER: Second?
23
                 MR. DURAN: Second, Duran.
24
                 MS. WELLER: Any recusals?
25
                 (NO VERBAL RESPONSE.)
```

1 MS. WELLER: Ouestions or comments? 2 COMMISSIONER SUAREZ: Yes, I have a question. May I assume that the almost capacity crowd 3 that we have here today is related to this item? 4 MR. HAJ: I believe so. 5 COMMISSIONER SUAREZ: That's all. 6 7 MS. DE MOYA: I have a question. On page 39-40, there's a chart of the progress. I wanted to 8 9 know if there was anyone here from LGBTQ or if anyone 10 from the staff could address the low numbers in the 11 actual families enrolled and the percentage of children 12 with disabilities served. 13 MS. GREEN: Hi. I'm Pauline Green. I'm the 14 executive director at the Alliance for GLBTO Youth. I'm not sure who I'm directing -- who asked the question. 15 MS. DE MOYA: It doesn't matter. 16 17 MS. GREEN: Okay. So just to clarify, so, 18 there have been a lot of changes at the Alliance for 19 GLBTQ Youth over the past about eight months or so. 20 am the new ED as of September of 2017. 21 Prior to that, there was a massive staff 22 turnover at the Alliance with four folks being either 23 terminated or leaving the organization under the former 24 ED.

And after that, and I came in in September,

2.

there were only two folks there and there was only a clinical coordinator and no staff. So, there were no care coordinators or family specialists to do the work.

It took some time to hire new staff and we had new folks come in in January of 2018. With that, there has been an increase in the numbers of folks who have been served, our LGBTQ youth.

The numbers now are 47 who are receiving the care coordination and 36 who receive individual counseling that are now being shifted, understanding that the program, the service delivery model should have always been care coordination. Those 36 are being adjusted to receive care coordination rather than just individual counseling.

Further, the numbers that were showing up in the system don't reflect the group counseling that's being received, which we serve 162 LGBTQ youth across Miami-Dade County or the prevention education that our subcontractors provide which is, we have 1,336 folks across the County who have received that service.

MS. DE MOYA: Okay. Thank you. I think my next question is directed to staff. The recommended amount is \$565,000.00 and it sounds like you had almost a six-month lapse.

MS. GREEN: Right.

MS. DE MOYA: So, what's going to happen and 1 2. why are we recommending that funding amount? DR. HANSON: I can take that. So, this is 3 the expected annualized amount to run the program if 4 5 fully staffed and fully operating. We expect next year that they will be fully staffed and fully operating, so 6 7 we are renewing at that amount. We have a history with this organization and 8 with the services being successfully delivered. As you 9 10 heard, it's really been a number of organizational 11 issues with staffing that have caused this unexpected 12 lapse this year. 13 MS. DE MOYA: Okay. Good luck in your new 14 position. 15 MS. GREEN: Thank you. 16 MS. DE MOYA: Thank you. 17 MS. WELLER: Any other questions? 18 MS. DE MOYA: Yeah, I had another question. 19 On the Advocacy Network for children with disabilities, 20 is anyone here from there? So, Lori, maybe you can 21 I would like to know how the hotline is going 22 that was implemented. And do you have any data yet on 23 its success or not? DR. HANSON: We have done a soft rollout of 24 25 the hotline with messaging information out on our

2.

website, our website that has a page about services for children with disabilities.

I think, in front of you, you all have our new promo sign that all of the programs must be somewhere visible when people come into the program to see that the program is funded by the Children's Trust. And notably, there's been some text to the tagline to really emphasize that all of our programs are for all children.

And so what we have to do next, that we've been discussing with the Advocacy Network, is to craft some messaging materials that are geared towards parents of children with disabilities that can be disseminated then through -- ideally through the school districts where we've had lots of discussions with them about high-need families that have more need for accommodations, maybe, in programs that we've not been reaching fully in our programs.

So that is going to take place as we lead into summer. Like, we figure, you know, summer, you know, these last couple months of school, we want to be able to get that out leading into the summer program enrollment period.

And then, of course, as we ramp up for the next school year, we can do another push and really --

```
because that number that we set up, for those of you who
 1
 2.
     are not aware, we asked the Advocacy Network to have a
     dedicated phone line that would be used not just -- not
 3
     the same way as, like, just where do I find service for
 4
     my child but more as a liaison service for any families
 5
     that felt that they had not been welcomed into a
 6
 7
     Trust-funded program environment, that they, you know,
     felt like maybe they had been turned away or not gotten
 8
     the accommodation or consideration that should be due.
 9
10
                 So, this would be way to kind of have a path
     to resolve some of those concerns and get a place that
11
12
     is a good fit. So, we know that that number needs to be
13
     messaged out, not to providers, per se, but really to
14
     parents and families, so that's what we're working on.
15
                 MS. DE MOYA: Thank you.
16
                 MS. WELLER: Any other comments or
17
     questions?
18
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: All those in favor?
19
20
                 (WHEREUPON, the Board members all responded
21
     with "aye".)
22
                 MS. WELLER: Opposed?
23
                 (NO VERBAL RESPONSE.)
                 MS. WELLER: The motion carries.
24
25
                 COMMISSIONER SUAREZ: Madam Chair, point of
```

```
personal privilege. Before Mr. Nelson Hincapie leaves,
 1
 2.
     I'd like to recognize the article that he wrote in
     today's Miami Herald and recognize all of you. It was
 3
     thoughtful and empathetic and I was pleased and honored
 4
     to re-tweet it and it's gotten a lot of good responses.
 5
                 MR. HINCAPIE:
                                Thank you.
 6
 7
                 (WHEREUPON, there was applause from all in
    attendance.)
 8
 9
                 MS. WELLER: Okay. Resolution 2018-65,
10
     authorization to negotiate and execute second-year
11
     contract renewals with nine providers, identified
12
    herein, for Family Strengthening services, in a combined
13
     total amount of $2,401,321.00, commencing August 1st,
14
     2018 and ending July 31st, 2019. This is for Citrus
15
    Health Network, Empowering Youth, Florida International
    University, Gang Alternative, Inc., Haitian Neighborhood
16
17
    Center Sant La, Institute for Child and Family Health,
18
    Sunbury Foundation, Inc., The University of Miami School
19
    of Education and Human Development, and the University
    of Miami Miller School of Medicine.
20
21
                 May I have a motion?
22
                 COMMISSIONER SUAREZ: Motion, Suarez.
23
                 MS. WELLER: Second?
                 MR. BRANDON: Second, Brandon.
24
25
                 MS. WELLER: Any recusals?
```

DR. EYSSALLENNE: Eyssallenne, University of 1 2. Miami. MS. WELLER: Okay. Anyone else? 3 (NO VERBAL RESPONSE.) 4 MS. WELLER: Any questions or comments? 5 I have a question similar to 6 MR. HOFFMAN: 7 the last one, which is, it looks like about five of the nine programs have very low utilization rates. And I'm 8 wondering first if there's a reason for this. And 9 10 second, is the proposed funding based on the lower 11 utilization rates or the expected rates from last year? 12 DR. HANSON: So we talked about this at the 13 committee meeting as well, so great question. 14 Family Strengthening initiative is brand-new to the 15 Children's Trust. So, some of you may recall that we entered a 16 17 new area of service delivery with this initiative that 18 was really based on feedback from the community about a need for more of these clinical -- family-oriented 19 2.0 clinical supports for children and families that are 21 having trouble with mental health issues, substance 22 abuse issues and other things that we've heard about 23 through our Together for Children meetings and partners that we have there. 24

So, number one, first year rollout of a

2.

brand-new initiative, we expected -- we didn't expect perfect performance. For many of the agencies that got funded here, there was an implementation of new evidence-based models that we included in our RFP.

And so that implementation -- and these are intensive evidence-based models, so these are not simple, standard, you know, follow a curriculum, deliver a group. These are clinical services, so you really have to find a qualified staff who have the clinical background and licensure. You have to get those staff hired and trained up on intensive models.

Many of the models require continued agreements with the developers of the EBP's to do ongoing supervision and build up -- ramp up that capacity to deliver the evidence-based program.

And then, of course, the outreach and recruitment has been aided by Together for Children partnerships and neighborhoods as well as the system partners through the Juvenile Services Division.

But those have been, you know, kind of established and built once we got the providers who would be funded. So that's been all a work in progress that we've been working in partnership with providers on.

With that said, there are slightly different

1 | stories behind each one of these participation rates.

2 | Some of them, you'll notice that maybe have a lower

3 percentage of number of families served, actually

have -- the reason we included the average number of

sessions is because they have a higher number of

6 sessions.

4

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

So, some people are running into, wow, these families need more than we initially planned for, and so if we're going to see them for longer, we're going to see less -- necessarily see fewer families so that we can do those additional sessions.

Some of them are related to, you know, staffing and staffing up. We have one that moved into a new facility and, you know, had the opening of that facility for the place of the services.

So there's sort of different reasons. And then, of course, we always like to mention the hurricane, which was a real reason for things ramping in a different rate, at least that's for part of last fall.

So those are kind of in a nutshell. All of them have been really fully explored with our staff and the providers and all of the amounts are recommended based on, you know, as I said on the last reso, where we think we're going to be with the full year in full swing next year.

```
MS. WELLER: Okay. Any other comments or
 1
 2.
     questions?
                 (NO VERBAL RESPONSE.)
 3
                 MS. WELLER: All those in favor?
 4
                 (WHEREUPON, the Board members all responded
 5
     with "aye".)
 6
                 MS. WELLER: Opposed?
 7
                 (NO VERBAL RESPONSE.)
 8
                 MS. WELLER: The motion carries. Resolution
 9
10
     2018-66, authorization for a procurement waiver from
11
     competitive solicitation for the food program for
12
     school-age children and youth attending Trust-funded
13
     programs; and authorization to negotiate and execute a
14
     contract with Florida Introduces Physical Activity and
15
     Nutrition Youth, Inc., also known as "FLIPANY", with
16
     four possible renewals, for after-school snacks, meals
17
     and nutrition services, in a total amount not to exceed
18
     $600,000.00, for a term of 12 months, commencing August
     1st, 2018 and ending July 31st, 2019.
19
2.0
                 May I have a motion?
21
                 MR. GAINEY: So moved, Gainey.
22
                 MS. WELLER: Second?
23
                 MS. DONWORTH: Second, Donworth.
24
                 MS. WELLER: Recusals?
25
                 (NO VERBAL RESPONSE.)
```

MS. WELLER: Questions or comments?

MS. KENDRICK-DUNN: I have a comment. It's probably going to be similar to the comment that I made during the committee meeting. My concern surrounds the fact that the nutrition is very important to children.

And there are different -- there are many different ways people look at nutrition now, and I just think that -- I'm going to try not -- I'm trying to be real sensitive.

But for kids that may be vegetarian, may be vegan, may be sensitive to dairy, I'm just hoping that maybe in the future when we're looking for providers, that we'll look for providers that serve food that, I guess, with a more diverse quality of food for the different backgrounds of children, you know, that have less sugar, maybe more organic, vegetables and fruits and things like that.

MS. SYLVESTRE: So, just a point of clarification with our nutrition. So, we adhere to the USDA guidelines. Or if a program decides that they want to have a special meal, we allow for that special dispensation and we to pay for their food out of a different funding than from the nutrition provider.

So, I think, last time around, we neglected to provide that point of clarification.

```
MS. KENDRICK-DUNN: I still -- I just think
 1
 2.
     the guidelines -- and this is just my personal
     opinion -- are antiquated because, you know, a lot of
 3
     that still involve dairy products and meat and things
 4
 5
     like that.
                 And I just, you know, with more information
 6
 7
     coming out about nutrition, I just think that our
     providers, I guess, should reflect that. So that's
 8
 9
     basically -- I know that with children, the nutrition,
10
     from the day that -- before a child is born -- when the
11
     mother is pregnant and the child comes along later, that
12
     nutrition is very important.
13
                 I watch children in my schools not eat very
14
     well. So, you know, I just think that some of the meals
15
     and snacks that are provided could, you know, I believe
     that they're nutritious but they can be -- you can start
16
17
     teaching different ways to eat that may be better for
18
     them.
19
                 MS. WELLER: Any other comments?
20
                 (NO VERBAL RESPONSE.)
21
                 MS. WELLER: All those in favor?
22
                 (WHEREUPON, the Board members all responded
23
     with "aye".)
24
                 MS. WELLER:
                              Opposed?
25
                 (NO VERBAL RESPONSE.)
```

```
1
                 MS. WELLER: The motion carries. Resolution
 2.
     2018-67, contract amendment to reflect the addition of a
     sub-contractor to contract YAS 1814-4360 with Early
 3
    Childhood Quality Consultants, d/b/a Playing The Game of
 4
 5
    Life, Inc.
 6
                 May I have a motion?
                 MR. BRANDON: Moved, Brandon.
 7
                 MR. HOFFMAN: Second, Hoffman.
 8
 9
                 MS. WELLER: Recusals?
10
                 (NO VERBAL RESPONSE.)
11
                 MS. WELLER: Any questions or comments?
12
                 (NO VERBAL RESPONSE.)
13
                 MS. WELLER: All those in favor?
14
                 (WHEREUPON, the Board members all responded
15
    with "aye".)
                 MS. WELLER: The motion carries. And Madam
16
17
    Chair, that concludes the resolutions.
18
                 MS. NUELL: Thank you. Jim?
                 MR. HAJ: Madam Chair, thank you. I know
19
20
     it's late in the afternoon, but we have a lot of great
21
     things to talk about. I'd first like to introduce, you
22
    know, any position we have open, we're going to hire the
23
    best and the brightest.
24
                 And we have a young man who started with us
25
    part-time and is going to be helping out. And you'll
```

25

see him at the Board meetings setting up and preparing. 1 2. And that's Mr. Suarez. Andrew, could you stand up back there. So, Andrew will be joining us. 3 (WHEREUPON, there was applause from all in 4 5 attendance.) COMMISSIONER SUAREZ: I really approve of 6 7 that last name. MR. HAJ: Solicitations, I think you know, 8 health was brought back before you and approved last 9 10 month. Youth development and parenting will be coming 11 back before you next month. 12 Miami Heart Gallery -- I know it's late. We 13 have a one-minute video. We did a shoot about three 14 weeks ago or a month ago for adopted children to kind of 15 promote these children and have them adopted. 16 We have a very great success story. They're 17 siblings. There were four siblings together. And 18 parents took interest. They were in the process of 19 having those four adopted. 20 So, we know this reso comes before you every year. And sometimes we look at data, but it would be 21 22 nice to show the Board what goes on behind the scenes 23 and success stories about having these children adopted,

and these parents just changed these four kids' lives

forever and all the other kids they have adopted.

(WHEREUPON, a video was played.) 1 2 MR. HAJ: So later tomorrow, we'll be sending an e-mail to the Board members giving you the 3 link for the Heart Gallery. And if you know anyone 4 who's interested in adopting, if you can get it out to 5 your network, just to get it out there, I think it's a 6 7 phenomenal thing. I think we have 60 students -- 60 8 children on the website right now looking to be adopted. 9 Young Talent/Big Dreams, the finale is 10 Saturday, April 28th at 7:00. I know last year, we 11 had -- yes, sir? COMMISSIONER SUAREZ: When you say 12 13 "adopted," do you mean, like, adopted/adopted or 14 mentored? 15 MR. HAJ: Adopted. COMMISSIONER SUAREZ: 16 WOW. 17 MS. LEICHTER: Commissioner, those children, 18 their parents' right have all been terminated. They're 19 all coming from the dependency system and so they're 20 free for adoption. And they can't be on the Heart 21 Gallery unless the parents' rights have been severed. 22 COMMISSIONER SUAREZ: Are they involved in dependency proceedings? I guess I just forgot. Thank 23 24 you. 25 MR. HAJ: Again, Young Talent/Big Dreams,

24

25

since May of last year.

April 28th. Last year, we had a number of Board 1 2. members. We'll send you an e-mail. If you would like to attend, please let us know how many and we'll have a 3 seat reserved for you. 4 Summer youth internship program, we're very 5 pleased, we're going into the third year. We have 300 6 7 businesses already signed up. We have some great news, and I'm glad Commissioner Suarez is still here because 8 he's the one who spearheaded this many years ago. 9 10 Royal Caribbean just announced they're 11 coming in with an extra \$400,000.00 and JP Morgan Chase 12 is coming in with an extra \$175,000.00, and we're 13 looking at getting more. 14 (WHEREUPON, there was applause from all in 15 attendance.) MR. HAJ: Early childhood research 16 17 demonstration project will be, we're going to have --18 Rachel, do you want to talk about this just for a 19 minute, the date we're going to have this event? 20 MS. SPECTOR: Sure. The date is March --21 sorry, May 31st at 1:00 to 3:00. We're going to invite 22 all of you to come. We have eight early childhood

And we're inviting them in to give 10-minute

research demonstration project that have been happening

presentations, each project, to talk about what their 1 2. project is, what they're looking at, what data collection they've, you know, been able to accomplish so 3 far, and talk about some other services that they're 4 5 providing, just so everyone can have an idea of what's happening with those projects. 6 7 MR. HAJ: Thank you. And again, this will be going out by e-mail. We'll send it all together and 8 9 ask you to reserve and we'll get the information. Are 10 we doing it here in the Ryder Room? 11 MS. SPECTOR: It's here in the Ryder Room 12 from 1:00 to 3:00. 13 MR. HAJ: All right. A couple other great 14 things happening. We just went over 30,000 Facebook users this week, so we're happy with our social media 15 campaign. Facebook users, our TCT sticker, which we 16 17 alluded to earlier, welcoming children with 18 disabilities, was added to the bottom as well for our 19 social media campaign. 20 Nelson -- the Commissioner stole my thunder. 21 Nelson had a beautiful article that was today. And I 22 know he didn't want to get mentioned but Commissioner, 23 congratulations for having a granddaughter. 24 (WHEREUPON, there was applause from all in 25 attendance.)

```
COMMISSIONER SUAREZ: It's number 10
 1
 2.
     grandchild.
 3
                 MR. HAJ:
                           Thank you.
                 MS. CARDENAS: Champions for Children?
 4
                 MR. HAJ: I'm sorry?
 5
                 MS. NUELL: Champions for Children.
 6
 7
                                Champions for Children.
                 MS. CARDENAS:
                 MR. HAJ: Champions for Children, June --
 8
 9
                 MS. CARDENAS: June 14th.
10
                 MR. HAJ: June 14th.
11
                 MS. CARDENAS: We need sponsors.
12
                 MR. HAJ: We do need sponsors. Our goal is
13
     $100,000.00, like we've done in years past. As of
14
     today, we have about $40,000.00 and we're looking. So,
15
     if you know anybody who will sponsor, it's a great
     thing. We'll send that out as well tomorrow and see if
16
17
    you can forward it to business partners. Madam Chair?
18
                 MS. NUELL: Lily is asking me about Jim's
19
    evaluation. So, the HR Committee and Executive
20
    Committee met, but I don't know if you have the data
21
    with you, so we can do that at the next meeting.
22
    very well.
23
                 MR. TROWBRIDGE: Yeah, I just want to thank
24
    the HR Committee for the work that they did. They did
25
     the evaluations and they submitted those. Then we had a
```

```
great discussion, gave, I think, some feedback to you.
 1
 2.
     We've asked Laurie to take on that task of delivering
     that directly to Jim and working on a contract
 3
 4
     extension, so that's where we're at.
                 MS. NUELL: Yes. So, if you want more
 5
 6
     information, we can share it but I don't have it today.
 7
                 MS. DE MOYA: I just felt it was important
     that the Board knows that he did very well. And we
 8
     recommend that we keep him for a little while longer.
 9
10
                 MS. NUELL: If it was not the case, you
11
    would definitely know that.
12
                 COMMISSIONER SUAREZ: I move 30 more days of
13
    hire.
14
                 MS. NUELL: Thank you very much. And with
15
     that, the meeting is adjourned.
16
                 (Whereupon, at 5:29 p.m., the meeting was
17
     adjourned.)
18
19
20
21
22
23
24
25
```

1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA:
4	COUNTY OF MIAMI-DADE:
5	
6	I, Fernando Subirats, Court Reporter and Notary Public in and for the State of Florida at Large, do
7	hereby certify that I was authorized to and did report the proceedings in the above-styled cause; that the
8	foregoing pages, numbered from 1 to 74, inclusive, constitute a true and complete record of my notes.
9	
10	I further certify that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or
11	counsel connected with the action, nor financially interested in the action.
12	interested in the action.
13	Dated this 10th day of May, 2018.
14	remarks a , Selvieto
15	Fernando Subirats
16	Court Reporter
17	
18	
19	
20	
21	
22	
23	
24	
25	

#	\$50,000.00 19:7 21:24	50:20 51:17 52:17 54:16	2018-66 64:10	4:02 5:2
	\$565,000.00	60:13 64:19	2018-67 67:2 2019 21:5,25	5
#read30 20:2	56:23 \$600,000.00	2	45:15 47:3,23 48:18 49:25	5 19:8
\$	64:18	2,500 35:22	50:21 51:17 52:17 54:17	50 27:5
\$1,131,000.00 20:5	\$8,274,814.00 54:15	20 36:18	60:14 64:19 22 34:3 36:2	5th 17:24 20:23
\$1,200,000.00	1	2017 55:20 2017-18 20:4	22 54.3 50.2 24 54:2	6
47:1 \$1,230,000.00	1 19:8	2017 5:9 18:3,6	25 15:11	67 25:15
49:22	1,336 56:19	19:8,9 20:1,6, 23 21:5,25	26,000 35:21	
\$100,000.00 20:3 52:16	10 49:2,6	45:15 47:3,22 48:18 49:24	3	7
\$100,589.00 50:20	100 27:5 1091 26:10	50:20 51:17 52:17 54:16	30 19:9 20:6	7,850 19:2 78 33:12 34:1
\$12,000,000.00	12 21:4,24	56:5 60:14 64:19	24:7 34:13 46:10	
45:11 \$120.00 31:20	45:14 47:2,22 48:17 51:16 54:16 64:18	2018-51 18:1 2018-52 18:25	30th 49:25 50:21 52:17	8
\$125,000.00 21:4	12-million-	2018-53 19:23	31st 21:5,25 45:15 47:3,23	85 33:14
\$160.00 31:19 38:7	dollar 37:22,23 12-month	2018-54 20:25 2018-55 21:19	48:18 51:17 54:17 60:14	A
\$2,401,321.00	54:17 12th 5:9	2018-56 45:6	64:19 35 15:15	ability 8:23 32:17 33:20
60:13 \$200,000.00	14 20:24 54:13	2018-57 46:21	36 56:9,12	38:17 40:20 able 13:1 15:22
48:16 49:3	15 32:21	2018-58 47:16 2018-59 48:12	39-40 55:8	16:10 28:9 29:7,18 31:9
\$250,000.00 46:22 49:2	16 22:12 162 56:17	2018-60 49:19	3rd 19:25	37:12,19 38:4 40:24 44:10,16
\$35,000.00 18:5,12	18 24:13 36:9	2018-61 50:15	4	58:22
\$365,000.00	1814-4360 67:3	2018-62 51:12 2018-63 52:13	40 15:21,24	above 44:4 ABRAHANTE
47:21 \$420,000.00	1999 25:10,12 1st 21:5,25	2018-64 54:12	33:8,10 34:5 40-plus 17:10	33:25 34:3,5,8 41:2,10,13,16
51:16	45:15 47:3,22 48:17 49:24	2018-65 60:9	47 56:8	52:1

addition 67:2 additional 63:11 address 23:20 29:13 34:25 55:10 addressing 27:12 30:9 37:17 **adhere** 65:19 **adjust** 28:10 adjusted 56:13 administration 46:23 47:20 administrative 37:15 adults 26:3 53:19 54:1 advance 43:14 adverse 40:24 Advertising 19:1 advocacy 14:22 57:19 58:11 59:2 **after** 17:20 23:25 32:9,24 55:25 after-school 12:11,18 64:16 afternoon 5:4 6:21 15:9 67:20 **again** 22:23 41:20 against 52:25

age 24:6 53:24 agencies 62:2 agenda 8:6 15:7 ages 10:25 **ago** 8:22 23:12 27:1 30:9 41:21 49:6 agreement 19:1 agreements 62:13 **ahead** 19:1 30:24 31:3,24 33:22 aided 62:17 Alachua 10:4 alignment 39:25 **all** 5:16,17 6:16,21 8:25 9:14,19 10:22 11:5 13:4 14:8, 11,24 16:21 17:12,18 18:19,20 19:17,18 20:15,16 21:13,14 22:16,17 25:15,17 26:5, 19 30:19 31:3 32:6 33:9 35:20 39:12 41:24 43:9,12 45:25 46:6,15, 16 47:10,11 48:6,7,9 49:13, 14 50:9,10 51:6,7,25 52:7,

8 54:6,7 55:6 58:3,4,8 59:19, 20 60:3,7 62:22 63:20,22 64:4,5 66:21, 22 67:13,14 Alliance 12:7 55:14,18,22 **allies** 52:15 53:2,11,23 allow 30:20 32:24 33:18,21 65:21 allowed 12:4 16:17 32:16 34:15 allowing 7:4 **allows** 12:13 32:21 almost 55:3 56:23 **along** 33:20 45:24 66:11 already 5:23 6:6 36:15,16, 19 37:14 45:5 **also** 6:10 9:25 10:6,9 11:8 12:8,20 13:21 17:19 26:13 27:7 28:23 30:4 36:6,18 64:15 Alternative 60:16 although 46:7 **always** 34:22 42:15 56:12 63:17

amazing 32:9 43:22 ambitious 8:8 42:23 amended 20:4 amendment 19:24 67:2 **Among** 12:4 amount 17:2 18:4 19:7 20:5 21:3,23 39:14 44:14 47:1,21 48:16 49:22 50:19 51:15 52:16 54:15 56:23 57:2,4,7 60:13 64:17 amounts 63:22 analysis 13:7 30:25 31:23 32:24 33:23 34:12 35:18 37:21 analytics 32:5 analyzed 38:12 and-a-half 41:21 42:6,8 and/or 8:15 **Annie** 21:21 **annual** 19:3 annualized 57:4 another 12:2 27:16 57:18 58:25 answers 43:20

around 32:15 35:21 44:11 65:24	average 33:10 34:9 35:22	based 31:11 35:3 36:25	10:24 43:1 66:17	box 43:24 branch 7:24
31:14 39:7 around 32:15	33:11 34:21 40:9	barriers 7:8	better 6:18	40:12 42:5
areas 30:7	available 14:21	ballot 10:5 Ballroom 18:7	42:18 67:23 bestowed 19:5	both 29:7 30:2, 7 31:24 32:7
31:20 35:17 61:17	60:10 64:10,13 automate 17:3	bags 19:3	best 7:6 15:19	born 66:10
area 23:18	52:13 54:12	Bagner 42:1	benefit 8:18	books 25:20
April 17:24 20:23 21:4,25	47:16,18 48:12,14 49:19 50:15 51:12	36:4 bag 19:15	57:9 believe 54:1 55:5 66:15	59:20 64:5 66:22 67:14 book 19:3,14
approach 27:22	18:1,25 19:23 20:25 21:19 45:6,9 46:21	65:15	36:14 37:4,15 44:10 55:22 56:10,12,17	49:14 50:10 51:7 52:8 54:7
apprenticeship 53:11	51:17 54:16 60:13 64:18 authorization	background 62:10 backgrounds	being 15:11 17:1 29:15 30:11 32:10	20:16,24 21:14 22:17,25 39:6 41:21,22 46:16 47:11 48:7
appreciate 6:22 14:7 16:17 17:14	August 45:14 47:3,22 48:17	back-to-school 19:3	behind 29:24 63:1	6:6 15:18 16:3, 13,16 17:25 18:20 19:18
anyway 6:17 applause 60:7	attention 24:6 attorney 15:10,	back 11:3 15:7 17:6,12 18:13 42:8,9 44:10	begin 26:14,19 29:13 33:2,16 35:4	29:16 31:1 Board 5:8,17
anyone 39:2 43:1 55:9 57:20 61:3	attending 64:12	B	22:11 began 5:2 30:9	bit 6:4,23 9:6 14:4,5 15:4 23:17 27:21
anybody 34:12,14	attendance 32:18 60:8	59:21 64:6 66:23 67:15	60:1 66:10 beforehand	45:3 birth 24:2,10
antiquated 66:3	attachment 22:9	50:11 51:8 52:9 54:8	25:4,6 29:13, 18 42:9 43:2,3	39:17 40:4 41:4,12,14
anticipate 8:15 44:10	assume 55:3 attached 54:18	21:15 22:18 46:17 47:12 48:8 49:15	before 6:15 13:25 17:25 20:24 23:16,24	Birken 5:24 6:20 7:22 23:9 28:3 29:2 30:8

Brittany 5:24
6:3,12,19
14:16,17 15:5
22:24 23:8
31:10 33:6
35:3 36:9 42:4
46:8
broadcast 20:1

broadcast 20:4 broken 37:23 Brothers 21:2 brought 23:13 budget 20:4

budgetary 16:2 build 9:22 17:3 62:14

39:19

business 12:5, 7 27:4,5 29:21 31:10,11,25 32:5 36:13 38:4

built 62:21

С

call 5:5
came 28:13
43:6 55:25
campaign

11:22 12:3 20:2

can't 22:13

52:24

capacity 25:15 27:3 30:3 33:6, 14 38:3 55:3 62:15

care 8:22 13:16

23:5 28:6 29:23 32:14,22 34:17 35:20, 24,25 36:21,22 37:3,10 38:8 39:7 40:1 41:3 43:18,22 44:12

43:18,22 44:12 46:1,23,25 49:23,24 50:18 51:3,14 56:3,9, 12,13

career 8:6 cares 40:3

Carlos 49:7

carries 5:21

18:24 19:22 20:20 21:18 22:21 46:20 47:15 48:11 49:18 50:14 51:11 52:12 54:11 59:24

64:9 67:1,16 **carve** 38:17

Casey 21:21

Catalyst 52:14

catch 16:12 **cater** 18:6

catering 18:3

caused 57:11

causes 39:18

census 46:9

Center 38:13 60:17

centers 31:7, 15 41:3 43:22, 23

certainly 42:25 43:1

chair 16:25 22:22 27:23 41:19,22 43:16 49:1 59:25 67:17,19

chaired 42:1

challenge 27:8,16

challenges 7:8 8:2 26:22,23 27:6 28:12 39:18,19,20

Chamber 12:6

Champions 18:3,6 19:4

changed 28:14

changes 13:20 23:6 55:18

Charles 12:12

chart 54:18 55:8

chief 6:1

child 7:13 9:1 13:16 19:5 21:23 23:5 26:9 28:5 32:14 36:19.

21,22 37:1,10 40:23 43:22 46:1,23,25 49:23 50:18 51:3 59:5 60:17 66:10,11

child-serving 53:13

childhood 6:4 9:7 15:3 20:23 38:24 40:24 41:6,22 42:13 67:4

children 8:18 9:16 10:24 12:21 13:2,14, 19 14:19 18:4, 6 19:4 23:8

24:7,8,19 26:3 27:2,5,11 28:10 29:8,13 30:21 31:14 34:14 16 37:6

34:14,16 37:6 38:7 40:13,14 43:19 53:17 55:11 57:19

58:2,9,13 61:20,23 62:17 64:12 65:5,15 66:9,13

children's 6:2, 7,13,23 7:1,2, 4,24 8:17,24 9:24 10:5,10 11:12,13 13:16 15:15 32:11

38:21 40:11 53:8 58:6 61:15

Children's 46:22,25 47:19

Christian 50:16 circumvent 38:21

Citrus 60:14

civic 53:9

clarification 18:12 27:24 65:19,25

clarify 34:1 55:17

class 35:5,6,7, 10 41:3

classroom 26:4 39:21

clear 24:15

cliff 13:17

clinical 56:2 61:19,20 62:8, 9

close 41:18

closely 7:16,23 9:1

closer 29:8

coaching 40:9

Coalition 30:18 32:11 33:17 37:12 40:6 41:5,8,11 42:25 45:10 49:20

Coalitions
11:14 26:15
27:11 28:9
29:12

codes 34:20,22 37:8

collaboration 10:14 21:1,20

Commission

53:1 **COMMISSIONE R** 5:11 21:7 27:23 28:1,17 50:23 52:24 53:5,24 54:3, 21 55:2.6 59:25 60:22 committee 17:23 20:23 43:5 44:9 45:5 61:13 65:4 **common** 10:22 25:22 communicatio ns 20:4 communities 7:8,12 8:3 10:1,7 25:13 community 7:25 12:6,9 14:11 21:20 26:24 28:24 29:3 44:1 61:18 communitybased 53:13,22 compared 34:5 competitive 18:2 45:7 47:17 48:13 64:11 complementar **y** 30:19 32:7 completed 37:21 comprehensive 36:13

computer

15:21,25 concept 29:24 concern 35:18 65:4 concerns 16:3 59:11 concludes 67:17 conjunction 38:13 considerable 24:9 consideration 59:9 consistency 37:3 Consortium 11:10 25:5 Consultants 67:4 contacted 12:25 contemplated 25:2 context 23:15 25:18 27:20 continue 9:18 12:2 23:12 40:6 continued 62:12 continues 30:17 continuing 9:22 continuity

40:1,23 continuum 24:3,21 contract 19:24 21:1,20 33:17 45:10,12 46:22 47:19 48:15 49:20 50:16 51:13 52:14 54:13,15 60:11 64:14 67:2,3 contracted 45:8 contracting 41:12 contractual 20:5 contribution 17:13 convened 41:22 conversation 24:22 25:22 conversely 27:7 coordination 56:9,12,13 coordinator 56:2 coordinators 56:3 correct 16:13 34:7 41:14 corrected 28:15 corrections 5:14

cost 20:2 costs 29:23 31:18 **Council** 6:2,7, 14,23 7:1,25 8:17 9:24 10:5, 10 Councils 7:2.5 counseling 56:10,14,16 counties 10:3 25:16 **Counts** 31:5 44:3 45:25 46:5 **county** 28:25 53:1 56:18,20 couple 8:20 10:11 24:23 58:21 **course** 58:24 62:16 63:17 **craft** 58:11 create 8:16 10:10,22 24:20 52:25 created 12:7 creates 29:16 **criteria** 46:7,11 critical 42:11, 20 crossdiscipline 10:19 cross-system 10:19

Meeting,		April 10, 2016	•	Page 60
crowd 55:3	61:17	differ 34:11	Directors 5:8	57:24
CSC's 6:7 curious 43:9	demand 31:18, 20	difference 14:18 23:7	disabilities 55:12 57:19	Donovan 6:16 8:13
currently 46:5	demands 34:24	39:9 differences 37:17	58:2,13 discuss 38:10 45:5	Donworth 47:7 48:20 50:4 51:23 52:19
62:7	demonstration 32:9 37:18 43:11	different 10:7 13:2 26:19	discussing 58:11	64:23 double 30:5
	depending 32:22	32:25 62:25 63:16,19 65:6, 7,15,23 66:17	discussion 5:13 21:11	down 6:6 25:3 29:5,19 30:25
d/b/a 67:4 dairy 65:11	depressed 30:5 32:24	differential 32:18,21,25	22:6 25:11 45:19,22 48:25 50:7 51:2,24	31:22 36:1 45:1 49:22 50:17
66:4 data 30:25	designed 13:9	33:20 35:2 36:19	52:23	draw 49:22
31:1,12 35:3,5 37:21 43:9	details 29:20 determine 8:13	differentials 32:17 37:13	discussions 23:11 25:7,8 58:15	50:17 drive 29:23
44:10,21 57:22 day 6:24 14:6,	37:20 38:18 determined	38:1 45:8,12 differently	disparity 27:14	driver 35:9 drives 31:17
25 40:2 41:3 66:10	38:12 determining	12:23 13:18 14:4 24:18	dispensation 65:22	due 10:12 59:9
Days 10:18 DE 22:7 48:24	26:16 developed	27:21 29:17 30:10	displaying 19:14	dues 6:10 Duran 48:22
55:7,16 56:21 57:1,13,16,18	32:5 35:2	difficult 16:9 digital 20:1	disseminated 58:13	54:23
59:15 decides 65:20	developers 62:13	diligence	district 52:3	during 44:10 65:4
decreased 30:3	development 10:14 12:16,17 19:6 21:23	10:13 diplomacy	districts 58:14 dive 23:16	E
dedicated 59:3	39:22 40:9,12, 14 47:18,20	53:6 directed 56:22	diverse 26:23 65:14	each 7:24 8:13 53:16 54:15
defined 9:11	53:8,9,14 60:19	directing 55:15	diversifies	63:1
defining 30:16	developmentall	direction 29:11	36:23	earlier 11:11
definition 25:22 26:12	y 24:1	directive 42:3	Division 62:19 dollars 9:14	26:10 early 6:4 9:5,6,
deliver 62:7,15	developments 32:4	directly 9:2 49:9	29:6 37:25 38:9	7,17 11:9,11, 14,15 12:7
delivered 57:9 delivery 56:11	Diana 6:15	director 5:25 55:14	done 22:8 30:23 41:4	15:2 22:25 23:2 24:17
I				

25:5,6,14	ELC 42:5	entire 14:22	52:16 64:17	expensive
26:14 27:1,10 29:11 30:17	elementary	entity 53:16	excellent 16:1	35:24
32:10,12,13	12:14	entry 46:4	17:9,19	experience 7:8
33:17,19 37:11	eligible 35:15	environment	exchanges 7:5	15:20 16:11,19 18:14
38:11,24 40:5, 17 41:5,8,10,	Emily 19:14	59:7	excited 43:15,	experiences
22 42:13,25 45:10,13 48:13	empathetic 60:4	especially 6:15 39:9	19,20 45:2 exciting 23:6	9:17 16:22 40:24
49:20 51:14	emphasize	established	42:23	experts 10:20
67:3 easy 13:12	58:8	62:21	exclamation	explored 63:21
	employment	evaluation	24:10	exploring 10:9
eat 66:13,17	46:24	38:14,15,18	execute 19:24	
EBP's 62:13	Empowering	even 16:5	21:1,19 45:9 46:21 47:19	extend 20:1
economic	60:15	42:13	48:15 49:19	extent 28:22
13:13	emulate 10:14	event 18:4,6	50:16 51:12	extremely
ED 55:20,24	encumber 47:1	every 14:25	52:13 54:12 60:10 64:13	16:14 32:1 36:22
education	end 17:6 36:1,3	36:19 53:20	executed	Eyssallenne
11:24 46:24 56:18 60:19	40:18	everybody 42:2	19:25	61:1
educational	ending 19:9 21:5,25 45:15		executive 5:25	
13:23 24:20	47:3,23 48:18	everyone 7:21 15:3 42:11,20	6:1 7:16,23 49:23 55:14	F
effect 13:17	49:25 50:20 51:17 52:17	Everything	existing 19:24	facilitate 40:11
18:8 19:10 20:7	54:17 60:14	23:24,25	20:1,3	facilitating 7:5
effective 7:15	64:19 engagement	evidence- based 62:4,6,	expand 11:6 32:8	facilities 46:1
8:2	53:10	15		facility 63:14,
efficiencies	enough 11:23	Evidence2succ	expansion 9:24 12:1	15
37:15	30:3 38:3	ess 21:22	33:19	fact 26:13
effort 17:13	enrolled 30:4	exact 5:25	expect 18:12	42:22 65:5
42:7	33:14 55:11	examine 23:4	57:5 62:1	factor 19:25
efforts 19:3,7	enrollment	42:14	expectations	40:25
eight 24:3	33:10 58:23	example 28:9	9:11	failure 9:16
55:19	ensuring 38:2	32:20	expected 37:6	24:19 30:22 37:7 40:15
either 15:12	enter 18:25	exceed 18:5	57:4 61:11	
34:23 46:9 55:22	entered 61:16	19:7 20:5 21:3, 24 47:21 48:16	62:1	fall 11:1 63:19
00.22	ciliered 01.10	50:19 51:15	expend 18:4	familiar 13:24

Meeting,		April 10, 2016	,	Page 62
families 8:19 10:24 12:21	63:10 figure 31:21	12:13 23:18 24:9	Foundation's 21:22	future 14:2,7 65:12
13:1,19 14:19 23:8 24:7,8	44:23 58:20	focused 8:22 11:10	four 36:4,12 55:22 64:16	
28:7 39:16 40:16 55:11 58:16 59:5,14	Finally 19:22 Finance 17:23	focuses 28:6	framework 30:8,16	Gainey 18:9
61:20 63:3,8,	financial 27:16 30:13 37:10,17	folks 8:12 24:16 55:22	framing 13:24	19:11 20:10 47:5 50:2
family 7:14 13:14 21:3	find 59:4 62:9	56:1,5,6,19 follow 62:7	front 13:4 58:3	64:21 Game 67:4
54:13 56:3 60:12,17 61:14	first 7:3 9:9 10:18,21,23	following 19:2	fruits 65:16 fulfill 53:14	Game 67.4 Gang 60:16
family-oriented 61:19	15:14 17:18 18:1 23:20 25:24 29:12	food 18:5 36:21,22 64:11 65:13,14,22	full 31:2 42:2 63:24	gap 23:20 24:5, 12,14,16 36:9, 20
fashion 26:9	33:24 43:9 44:11 45:20	footage 26:4	fully 57:5,6 58:18 63:21	gave 17:10
faster 30:21	61:9,25 67:21	force 38:24	Fund 12:23	geared 58:12
favor 5:16 18:19 19:17	fiscal 20:3	formal 18:2	funded 11:24	geek 31:1
20:15 21:13 22:16 46:15	fit 59:12 five 24:10	formally 13:5	20:3 58:6 62:3, 22	general 28:3
47:10 48:6 49:13 50:9	41:21,24 61:7	former 55:23 fortunate	funder 21:1,19	generational 13:23
51:6,25 52:7 54:6 59:19	five-year-olds 36:4,8,12	11:23 14:15,16 Forum 11:13	funding 11:19 12:2,12,22	geography 44:13
64:4 66:21 67:13	flawless 17:5	46:22 47:19	26:14 27:6 28:19,23	getting 7:6
feat 28:11	FLIPANY 64:15 Florida 6:1,7,	forward 13:25 15:2 22:24 23:14 33:3,16	30:11,18 32:15,19,21 34:15,25 38:11	give 29:11 36:7,14
federal 29:4 51:14 52:15	13,23 7:1 11:6 12:6 13:9	35:8 43:18 44:24	40:8,21 44:12 49:5,9,21	given 42:4
federal-state	14:10,18 24:24 25:19,25 26:25	foster 39:6	50:17 51:14	glad 17:5,21
50:18 feedback	28:4,22 30:8 33:8,9 38:13	found 24:13	52:15 57:2 61:10 65:23	GLBTQ 55:14, 19
61:18	46:23 49:23 60:15 64:14	Foundation	funds 12:8	goal 40:18
felt 16:3 59:6,8	Florida's 9:9	11:25 12:13 21:20 48:15	27:17 29:1,4 49:22 50:18	goals 28:20
few 8:22 12:20 13:6 23:11	11:21 12:11	60:18	53:22	goes 14:9,10
42:12	32:12,13 focus 8:15	foundational 12:12	further 30:21 52:4 56:15	Goings 15:8,9, 10 16:20 17:15
fewer 24:8	9:23 10:22			
	•			•

r				,
Gold 36:16	43:5 65:14 66:8	hear 7:18,21 18:8 19:10	Hincapie 18:10 39:1,5 40:2	house 11:21 12:11 26:10
good 5:4 7:12		20:7 23:22	43:16 45:17	
10:2 11:18 15:9 23:17	guide 39:24	43:20	60:1,6	Human 60:19
43:21 57:13	guidelines 65:20 66:2	heard 24:7	hire 56:4 67:22	hundred 17:9
59:12 60:5	guiding 29:11	57:10 61:22	hired 62:11	hurricane 63:18
gotten 24:5 59:8 60:5		hearing 15:3	historically	
grade 11:21,22	н	Helios 11:24	31:4	I
23:21,23,24,25		help 41:7	history 9:9 57:8	
grades 39:12	Haitian 60:16	helpful 26:19 28:16		ideally 58:14
grant 12:1	HAJ 16:25 41:19 49:1		Hoffman 17:18 18:11,17,19,	identified 54:14 60:11
15:13 16:7	53:3 55:5	helping 39:15 40:2 67:25	22,24 19:14,	
51:15 52:15	67:19	helps 36:20	17,20,22 20:9, 11,13,15,18,20	identifying 37:17
grateful 14:17 great 6:21	HANSON 57:3, 24 61:12	Herald 60:3	45:23 61:6 67:8	imagine 8:7
10:14 11:5 17:16 25:12	happen 10:23	here 6:6 10:15 15:10 17:1	home 39:13	immigrants 8:23
28:4 61:13	57:1	22:12 29:19	honor 23:10	impact 8:3,18
67:20 greater 13:16	happened 41:20	30:1 32:24 39:6 41:24	honored 5:23 60:4	26:20 37:9,20 38:12,18 42:17
greatest 9:16	happening 11:6 24:23	43:22 45:1 55:4,9 57:20	honorees 19:5	implementatio
24:19 30:21 37:7 40:14	42:21	62:3	hope 22:3 23:6	n 33:4 44:23 62:3,5
Green 55:13,17 56:25 57:15	happens 10:15 11:3	high 12:15 39:11	40:18 43:21,23 44:1,4 50:24 51:3	implemented 37:4 57:22
	happy 5:22	high-need		
Grimes-festge 19:12 47:25	14:20,21	34:19,22 58:16	hopefully 40:24	implementing 41:3
52:20	hard 8:8 16:16	High-poverty 37:8	hoping 44:16	important 8:17
groundbreakin	having 16:18	high-quality	65:11	10:21 11:16,23
g 32:3	19:13 36:3 42:13 61:21	9:17 34:16	Hosanna 21:20	14:10 23:22,23 25:8,18 26:6
group 10:19 11:10 19:25	Head 51:14	high-risk 39:7	hotline 57:21,	30:15 36:23
23:3,11 26:3	health 8:24	higher 27:17,	25	40:12 65:5 66:12
41:23 42:1,14 53:24 56:16	13:16 60:15,17	19 30:12,14 35:14 40:10	hour 31:20	impressed
62:8	61:21	63:5	hours 15:20, 21,25 17:10	16:14
guess 28:21	healthy 21:23	highlight 6:24	53:12	improve 7:13

23:7 31:6	infants 35:19,	internship 53:3		kind 14:21
improvement	20,21 36:3,12	interrupt 27:24	J	16:18 59:10
23:4 41:7	inform 41:7	into 7:10 15:7		62:20 63:20
improvements	information	18:25 23:1,16	January 19:25	knowing 11:22
25:17 44:19	9:25 26:18	25:11 37:23	56:5	knowledge
incentive	44:17 45:2	46:4 58:5,20,	Jim 41:17	40:11
30:13	57:25 66:6	22 59:6 63:7, 13	53:10 67:18	known 64:15
incentives	inherent 28:12		job 17:16,20	knows 42:25
37:11	initially 63:8	introduce 5:23 39:3 67:21	JUDGE 21:8 22:2 45:18	
incentivize	initiative 6:4	Introduces		L
29:24 36:6	10:18 21:22	64:14	July 45:15	
included 9:2	31:9 61:14,17 62:1	intuitively	47:3,23 48:18 49:24 50:20	La 60:17
46:2 62:4 63:4		23:21	51:17 52:17	landscape
includes 11:12	initiatives 8:9 10:16 25:17	invest 9:14	54:17 60:14 64:19	23:17 25:9 36:10
incorrect 16:13	38:22	investing		
increase 13:15	innovation 7:7	38:22 44:18,19	jump 23:10	lapse 56:24 57:12
37:11 39:14	innovative	investment	June 49:25	
56:6	15:16	37:22,23 43:4	50:20 52:17	larger 38:16
increased	insight 16:18	investments	Jungle 18:6	last 8:20,25
11:19	instability	7:9,13 9:7	Juvenile 62:19	12:20 13:22 17:2,23 18:14
increases	39:19	22:25 26:20,21		24:23 25:3
13:17	instead 16:13	29:3 30:20 31:25 39:20,24	K	41:25 49:2,4
increasing		42:16		58:21 61:7,11 63:19,23 65:24
38:24 40:10	Institute 60:17	invite 22:23	Karen 5:7	,
incredible 11:2	insurance 8:24		20:21	Lastinger 38:13
17:16 	13:16	involve 66:4	Ken 15:6 17:17	
incredibly 8:16 10:21 11:16,22	intensive 62:6, 11	Island 18:7	Kendrick-dunn	lastly 34:25 36:24
·		issues 8:10,16	51:19 65:2	
Independently 41:13	intentions 25:12 31:6	12:18 27:3 39:13 42:14	66:1	late 67:20
		57:11 61:21,22	kept 6:16	later 6:4 9:7 15:4 66:11
individual 13:10 56:9,14	interactions 35:7 36:25	item 55:4	key 11:14	
l ·		items 19:2	13:15 25:4	latter 46:1
individuals 13:3,10,19	interesting 23:14	1101113 13.4	Kid 8:21	launched 13:5
infant 31:19	International		kids 39:6,12,15	law 25:11
35:23 38:7	60:15		65:10	27:10,13 28:1,
				2,3,9,13,16,18
	l	l	l	l

Page 85

28:19 30:12 33:15 45:13 meeting 5:2,5 15:4 30:13 35:13 43:5 45:5 61:13 65:4 meetings 61:23 **member** 6:9,10 39:6 members 5:17 16:16 18:20 19:18 20:16 21:14 22:17 41:21 46:16 47:11 48:7 49:14 50:10 51:7 52:8 54:7 59:20 64:5 66:22 67:14 membership 6:9,18 **mental** 61:21 mention 63:17 mentioned 16:5 25:4,6 45:4 46:8 53:10 messaged 59:13 messaging 57:25 58:12 met 5:8,24 17:23 20:23 methodology 38:19 **Miami** 14:9 15:10 21:2

26:24 32:23,25 33:12 34:4 35:20 38:16 52:14 60:3.18. 20 61:2 Miami-dade 28:11 32:11 33:18 42:23 51:13 56:18 Miami-dade/ monroe 45:11 49:21 Michele 22:24 23:8,10 29:19 42:4 46:7 **middle** 12:14 might 8:7 11:6 13:2 27:22 Migrant 50:17 milestone 23:23 Miller 60:20 million 24:5,7, 12 mind 13:10 minimum 9:10 27:18 33:1,15 35:11,15 minutes 5:9 **model** 10:1 29:21,25 31:25 32:5 36:13 37:16 38:4,18 56:11 modeling 33:13 **models** 31:11 62:4,6,11,12

moment 42:1 momentous 9:8 momentum 8:16 9:22 **money** 29:10 36:7 44:17 monitor 26:20 month 12:1 **months** 19:8 21:4,24 24:13 36:9 45:14 47:2,22 48:17 51:16 54:16 55:19 58:21 64:18 more 8:1 13:24 15:3 27:1 29:6, 7 36:3,7 38:7 40:21 41:17 49:8 58:16 59:5 61:19 63:8 65:14,16 66:6 most 6:8 26:9 35:24 mostly 28:6 35:25 mother 66:11 motion 5:10,21 18:8,24 19:10, 22 20:7,20 21:6,7,18 22:1, 2,21 45:16 46:20 47:4,15, 24 48:11,19 49:18 50:1,14, 22,23 51:11,18 52:12,18 54:11,20,21

59:24 60:21,22 64:9,20 67:1,6, 16 **Mott** 12:13 **move** 9:15 13:25 24:25 25:19 33:3,16 47:25 **moved** 5:11 18:9 19:11 20:8 30:20 45:17 47:5 48:20 50:2 51:19 52:19 63:13 64:21 67:7 Movement 11:12 **moving** 11:19 35:8 43:17 44:24 49:4,5 **MOYA** 22:7 48:24 55:7.16 56:21 57:1,13, 16,18 59:15 **much** 6:20 11:10 13:9 15:1,5 16:15, 18 17:1 24:5 31:17 44:14,25 Muriel 5:5 **must** 58:4 Ν **name** 15:10 nation 32:4 national 11:3 38:18

_				
nature 53:21	never 13:12	27:10,11 30:9	one-year 49:20	Orange 10:8
near 14:7	32:5	44:11,14 57:10	50:16 52:14	order 5:5 33:14
necessarily	new 6:9 23:13	59:1,12 61:25 63:3,4,5	ones 42:17	47:1
44:2 63:10	27:13 55:20		46:9	organic 65:16
need 7:14 16:3 25:22 27:4	56:4,5 57:13 58:4 61:17 62:3 63:14	numbers 27:1 32:25 55:10 56:6,8,15	ongoing 38:14, 15 62:14	organization 6:10,11 39:4
34:16 38:6,7 58:16 61:19 63:8	next 6:25 7:10 10:10 13:6	nutrition 64:15,17 65:5,	only 31:20 35:21 36:8,17 56:1	53:20,22 55:23 57:8
needed 23:18	18:24 22:22 29:8 33:22	7,19,23 66:7,9, 12	open 45:25	organizational 57:10
	49:3 56:22		46:6 67:22	
needle 9:15 needs 12:14,21	57:5 58:10,25 63:25	nutritious 66:16	opening 63:14	organizations 53:13,14,15,21
13:1,3,18 25:13 27:5	nice 6:12 16:12	nutshell 63:20	operating 57:5,	organized 24:24,25 25:19
59:12	nicely 7:10	0	operational 7:5	outcome 23:5
neglected	nights 17:6		-	
65:24	nine 60:11 61:8	obligation	Operations 17:23	outcomes 7:14 26:9 37:6
negotiate 19:23 21:1,19	non-profit 16:2	53:17	opinion 66:3	outreach 19:3,
45:9 46:21 47:18 48:14	non-profits 15:12,15 16:7	obviously 15:2 35:12 40:23	opportunities 7:7 8:1,14 9:21	6 62:16 outside 32:18
49:19 50:15	notably 58:7	43:8	opportunity	43:24
51:12 52:13 54:12 60:10	notes 14:23	off 7:19	6:22 11:2,4,8,	Ovations 18:5
64:13		offer 35:25	24 12:22 14:4,	over 17:12
neighborhood	notice 63:2	offered 34:20	8 22:10 23:12, 15,16,19 24:2	20:21 22:22
34:10 44:13	notify 17:15	Office 32:12,13	26:11 27:7,21	24:23 27:12
54:13 60:16	November	officer 6:1	29:16 30:10,17	37:19 38:14 55:19
neighborhoods	10:5	often 24:4	32:8 43:15	
19:4 62:18	NUELL 5:4,22		opposed 5:19	oversees 32:14
Nelson 39:2,5 60:1	7:17,20 14:13, 15 16:15 17:17	once 22:23 62:21	18:22 19:20 20:18 21:16	own 11:3 35:8
Nelson's 45:24	19:13 22:23 27:25 39:2	one 7:17 15:6 16:5 22:7 26:4	22:19 46:18 47:13 48:9	
nerd 31:2	41:1,17 42:10 44:6,25 51:3	28:12 29:17	49:16 50:12 51:9 52:10	Р
network 12:9,	67:18	30:6 39:7,11, 18 41:2,25	54:9 59:22	p.m. 5:3
12 57:19 58:11	number 8:3 9:4	43:6,16 45:23	64:7 66:24	packet 5:9
59:2 60:15	10:6,16 14:3 15:19 26:25	61:7,25 63:1, 13	option 30:2 34:23	pages 22:12

meeting,		April 10, 2010		Page oo
paid 53:18	partnered 9:4	percentage	play 14:2	22:2 45:18
Palm 11:4	partners 14:20	55:11 63:3	Playing 67:4	presentation
paper 31:19	42:5 61:23	Perez 41:25	plays 7:10	22:22
• •	62:19	perfect 62:2	• •	presentations
paralegal 53:1	partnership	perform 30:24	pleased 49:6 60:4	17:21
parameters	10:18 11:9			prevention
32:15	49:23 51:15 52:2 62:23	performance 30:11,18	pleasure 6:21	56:18
parents 58:12		32:15,19,20	point 24:11	prior 15:11
59:14	partnerships 40:16 54:14	33:19 38:11	27:24 29:5 59:25 65:18,25	55:21
part 6:17 10:11	62:18	40:7 62:2	·	priorities 9:19
16:10 23:11	party 41:15	period 58:23	policies 7:15	36:15
24:4 25:2,7,8 26:11 27:20	•	permission	8:2,5	prioritize 27:11
29:4,15,18	passed 28:14	32:12	policy 7:11 8:6,	33:24 46:4
35:8,10 39:23	passing 8:21	personal 60:1	12 12:9 13:20, 21	prioritized
40:5 63:19	past 15:11	66:2		34:19 37:7,8
part-time 67:25	55:19	perspective	poor 50:19	46:12
participants	path 59:10	9:14 23:4,14	portion 19:15	priority 29:13
45:25	Pauline 55:13	27:1,4	position 57:14	-
participate		phase 44:23	67:22	private 31:13
16:17 31:9	pay 6:10 29:8		positive 40:14	privilege 60:1
34:13,21	31:13 65:22	phenomenal 43:17	possible 64:16	probably 16:21
35:14,15 36:21	paying 37:14		-	43:7 65:3
38:1	49:2	Philanthropic 12:23	posture 11:17	problems
participated	payment 25:14		potential 13:12	39:11 52:25
31:4	27:8,12,15 28:10 29:14	phone 59:3	30:7	procedures
participating	36:20 37:12,13	physical 26:6	poverty 12:22	7:6
36:11 38:17 46:5	44:14 45:8,12	64:14	13:3,11	PROCEEDING
	payments	piece 9:8 15:3	practice 12:10	S 5:1
participation 21:21 35:12	44:13,14 45:9,	40:4	practices 7:6	process 15:13,
63:1	12 47:2	place 7:15 8:5	practitioners	23 16:11 17:20
particularly	people 16:12,	23:1 36:18 37:2 58:19	46:25	26:8,11
7:25 26:24	24 39:8 58:5	59:11 63:15	pregnant 66:11	procurement
30:21	63:7 65:7			18:2 45:7 47:16 48:12
partly 28:24	percent 32:21	placed 53:12, 17	prenatal 8:6	64:10
partner 8:10	33:8,10,12,14 34:1,3,13 36:2,	places 44:2	prepared	products 66:4
12:5 43:23	19 46:10		43:13,14	_
44:5		planned 63:8	Prescott 21:8	professional

10:17 11:8 28:25 29:20,23 32:17 35:21 37:12 38:1 40:6,22 56:19 65:25 provided 30:16 66:15 provider 26:22, 23 30:2,3 31:18 33:13 65:23 providers 25:7 26:16 27:2,3 29:8 30:12 31:4,23 32:16 33:2,9,21,24 34:19,20 35:13,19,25 36:7,11 37:10, 14,20 38:1,3,6, 16 44:14 46:5, 6,11 54:14 59:13 60:11 62:21,23 63:22 65:12,13 66:8 provides 28:23 providing 43:18 53:18 provisions 9:2 **public** 5:6 7:11 8:2,6,12 52:15 53:2 purchase 19:1 47:1

push 58:25

put 17:3 24:10

25:11 32:18

44:6

67:4 45:13 61:6,13 questions 67:11 **quick** 15:9 43:17

Q R qualified 62:9 **Rachel** 43:12 44:7 quality 9:11 12:18 23:5 ramp 58:24 24:24 25:1,16, 62:14 17,19,23,24 ramping 63:18 26:2,7,8,11,17 27:17,18,19 rate 30:5 31:13 29:23,24 30:9, 33:8 34:1 36:2 12,16,20 31:5, 63:19 7,25 32:3,22 rates 25:14 33:1,3,15,21 27:8,12,15 34:22 35:1,13, 28:10 29:14 14 36:16,18 33:20 36:20 37:11 40:10 61:8,11 63:1 41:7 44:3.4 45:25 46:5 rather 56:13 51:3 65:14 ratios 26:2 re-tweet 60:5 quality-level reaching 58:18 question 12:25 read 23:25 28:4,25 41:2 readiness 9:10 43:6 45:23 23:20 24:13,16 52:24 55:3,7, 25:10,15 26:15 15 56:22 57:18 27:8 28:5,15 34:14 37:14 46:10 14:13 18:15,17 reading 11:21, 19:15 20:13 22 23:22 24:1 38:25 39:3 41:17 42:16 real 63:18 65:9 46:13 48:4,25 realized 33:7 50:7 51:24 52:4 54:4 55:1 really 6:22 7:6, 57:17 59:17 10,12,15,16,23 61:5 64:2 65:1 8:5,20 9:1,8, 12,15 10:13 12:5,13,17 14:18 16:17 23:4,7,14,22

Page 89 24:10,20 25:13 26:18 27:9,15 28:18 29:17,23 30:15,24 31:6, 10,22 32:6,7,8, 9 37:8,18 39:9 42:11,23 43:15,19 45:2 57:10 58:8,25 59:13 61:18 62:8 63:21 **reason** 31:16 35:23 36:16 61:9 63:4,18 reasons 44:3 63:16 recall 61:16 **receive** 18:13 32:16 34:15 36:18 53:11 56:9,13 received 12:1 56:17,20 receiving 30:4 43:8 44:15 56:8 recent 6:25 recognize 17:7 60:2,3 recognized 25:25 recognizing 40:13 recommended 56:22 63:22 recommending 37:22 57:2

record 7:19

remaining 54:17 remember 8:25 14:24 35:11 renewal 54:13 renewals 54:18 60:11 64:16 renewing 57:7 replicated 24:11 report 13:5 reporting 6:3 43:6 reports 43:8 require 62:12 requirements 26:5 29:2 reso 63:23 resolution 18:1,25 19:23 20:25 21:18 43:3 45:6 46:20 47:15 48:11 49:18 50:15 51:11 52:12 54:11,19 60:9 64:9 67:1 resolutions 17:24 20:24 67:17 resolve 59:11 resources 9:25 42:19 responded 5:17 18:20 19:18 20:16 21:14 22:17

46:16 47:11 48:7 49:14 50:10 51:7 52:8 54:7 59:20 64:5 66:22 67:14 RESPONSE 5:15,20 14:14 18:16,18,23 19:16,21 20:12,14,19 21:10,12,17 22:5,15,20 45:21 46:14,19 47:9,14 48:3,5, 10 49:12,17 50:6,8,13 51:1, 5,10 52:6,11, 22 54:5,10,25 59:18,23 61:4 64:3,8,25 66:20,25 67:10,12 responses 60:5 responsible 41:9 result 13:6 results 41:7 retain 40:3 rethinking 24:17 return 16:23 revenue 36:23 **review** 15:13 16:7 17:10,20 reviewers 17:9,12 reward 30:13

RFP 62:4 **RFP's** 17:20 risk 9:16 24:19 30:22 37:7 40:14 **Ritchie** 53:7,8 54:1 robust 8:7 role 6:14 26:6 rollout 57:24 61:25 room 41:25 run 57:4 running 49:8 63:7 S **said** 31:10 32:10,23 33:23 36:9,14 37:18 38:5 62:25 63:23 salaries 44:18 **salary** 39:21 **sales** 18:13 **same** 59:4 **sample** 38:16 **Sant** 60:17 sat 25:3 **save** 22:8 **saw** 15:22 **say** 10:20 11:15 28:1 29:12 32:14

36:6 saying 14:9 scenario 38:6 **school** 9:10.16 12:14 24:19 25:10,14 26:15 27:8 28:5,14 30:22 34:13 37:7,14 40:15 46:10 52:3 58:14,21,25 60:18,20 school-age 64:12 school-aged 12:15 **schools** 66:13 **scores** 26:14 35:10 36:25 Sealaccredited 36:16 second 5:12 7:17 15:6 18:10 19:12 20:9,10 21:8 22:3 43:6 45:18 47:6,7 48:1,21,22 50:3,4,24 51:20,21 52:20 54:12,22,23 60:23,24 61:10 64:22,23 67:8 second-year 60:10 sections 37:24 **seems** 7:18 seen 22:11

Meeting,	4	April 16, 2018	5	Page 91
39:8	share 11:5	smart 39:24	space 9:5 22:8	standard 62:7
selected 46:2	44:24	smooth 17:8	26:6 43:1	standards
self-sufficiency	sharing 45:1	smoothly 16:7	speaker 15:8	11:18 12:18
13:13	shift 42:22	snacks 64:16	special 65:21	27:17 30:12,14 35:1
sensitive 65:9,	43:4	66:15	specialists	
11	shifted 56:10	social 8:17	56:3	standpoint 24:18
September	short 13:8	12:24 13:9,11	Specialties	Stanford 24:11
19:9 20:6	should 6:18	15:16	19:1	
55:20,25	16:6,14,21	soft 57:24	specific 16:20	start 23:9 25:21 31:24
serve 27:2 29:7	25:6 56:11	solicitation	SPECTOR 44:8	39:17 42:22
31:14,19 35:19 36:8 46:8,10	59:9 66:8	18:3 45:7	46:3	66:16
56:17 65:13	show-and-tell 19:13	47:17 48:13	spend 38:8	Start-child
served 27:12		64:11	spending	51:14
36:20 55:12	showing 56:15	solicitations 17:11	18:12 44:17	started 23:3
56:7 63:3	sign 58:4		spent 15:11	49:7 67:24
service 56:11,	significant	solutions 13:21	spoke 11:11	starts 36:9
20 59:4,5	9:12		44:8	state 7:15
61:17	similar 61:6	someone 5:6	44.0	11:20 12:9
services 7:2,4,	65:3	16:18	sponsorships	14:12 23:1
24 8:17,18	00.3	a a mathin a	18:13	26:23 28:22
9:24 10:5,10	simple 62:7	something		29:4 33:9 34:6
•	45.00	16:6,12,23	spot 44:6	
12:24 13:9,11	simply 15:23	23:2 25:25	square 26:4	35:4 49:8,9,23
18:3,5 20:22	16:1,23	28:8 42:3	_	state's 9:13
34:20 35:21	since 15:7	43:13 53:6	stability 46:24	
49:3 57:9 58:1	16:16 17:11	sometimes	stabilizing	stated 33:6
60:12 62:8,19	25:12 37:13	16:10	40:25	35:3
63:15 64:17	38:15	10.10	40.23	statewide 42:5
serving 29:13	30.13	somewhere	staff 16:1,5,21	49:5
34:13,15 36:3,	Sisters 21:2	58:5	17:3,7,15,19	49.5
11		7.00	23:13 41:10,11	statute 9:12
11	six-month	sorry 7:20	42:4,24 55:10,	28:4,8,15 29:6,
session 13:22	56:24	33:25 44:6	21 56:2,4,22	15
sessions 63:5,	size 26:3 38:16	45:19	62:9,10 63:21	ctov 40:10
6,11		sort 13:22	,	stay 40:19
•	slightly 62:25	24:16 28:11	staffed 57:5,6	staying 37:2
set 33:20 35:15 59:1	slot 45:8,12	39:23 63:16	staffing 57:11 63:13	steal 43:6
	slots 33:10	sought 32:11	00.10	stellar 15:23
setting 16:2	44:12	sounds 28:17	stakeholders	16:11
35:10	amall 50:04	53:5 56:23	9:5 11:14 25:4	10.11
	small 53:21	JJ.J JU.ZJ		

Meeting,		April 16, 2018	<u> </u>	Page 92
Stephanie	study 24:12	summit 11:1,3	56:16 62:18	tedious 16:8
17:19 53:4	Suarez 5:11	Sunbury 60:18	systemic 8:3	tenet 7:11 9:23
stepped 41:25	21:7 27:23	supervision		tenets 7:3
Steve 50:24	28:1,17 50:23 52:24 53:5,24	62:14	T	term 19:8 21:4,
Stewart 12:13	54:3,21 55:2,6	supplement		24 45:14 47:2,
still 24:9 27:14 66:1,4	59:25 60:22 sub-contractor	47:2 supplemental	tagline 58:7 take 29:19	22 48:17 51:16 54:16 64:18
stipends	67:3 subcontractors	38:23	30:25 38:21 57:3 58:19	terminated 55:23
53:18,23 stories 63:1	56:19	supplements 40:20	taken 12:20	text 58:7
straight 13:13	subject 10:20	supplies 44:20	takes 15:24	than 13:2,17,
strategic 7:9,	subsidize 50:18	support 8:11 10:24 12:9	taking 43:18	19 15:24 24:8 27:2 43:1
13 10:17 22:25 26:20 30:8,19	subsidized	21:21 24:19 25:17 36:13	talk 6:6,13 9:7 22:24 67:21	56:13 63:8 65:23
31:23 32:1 33:13 38:22	31:14 32:14 subsidy 28:6	40:10 42:2 49:7 53:16,22	talked 25:3,8 61:12	their 8:1,2 12:6 17:7,10 31:7,
39:25 strategies	49:24	54:13	talking 17:2	10,11,13,15 33:3 36:23,24
13:23 38:23 41:8	substance 61:21	supported 12:8 40:5	42:12 Tallahassee	37:13 40:25 42:2 44:3,17
strategy 20:2	success 11:16 57:23	supporting 10:6,15 40:13	14:17	65:22
streams 36:23	successful	supports 13:15	targeted 19:6	themselves 25:7 40:1 41:6
Strengthening 60:12 61:14	8:21 successfully	21:3 37:11 40:7,16 53:16 61:20	teacher 36:24, 25 39:15,21	therefore 39:20 40:22
stressed 39:13	57:9	surrounds	44:11,18	thing 14:22
strong 24:20 26:9 31:6	such 15:25 23:23	65:4	teacher/child 35:7	33:5 34:11,18 38:10,20
structural 25:24 26:1,5	sufficient 27:18	sustain 33:2, 21	teachers 37:2 40:3,19 41:6	things 6:16 12:4 14:24
36:15,18	sugar 65:16	swing 63:24	teachers'	26:2,5 28:23 29:17 39:7,25
structured 39:23	suggest 13:12	SYLVESTRE 65:18	40:10	42:12 43:10, 22,24 61:22
student 11:16 12:16	summer 25:3 58:20,22	system 10:13 24:24,25 25:19	teaching 66:17 team 14:17	63:18 65:17 66:4 67:21
students 12:15 30:4	summers 23:12	32:3 37:13 39:9 46:4 48:14,15 49:5	technology	thinking 10:1 25:18

21 17:10 22:8 23:10 32:9 37:19 38:14 39:14 42:18 56:4 65:24 **title** 5:25 **today** 45:1 55:4 today's 60:3 toddler 35:20, 23 toddlers 35:19 36:3,12 together 10:20 11:15 61:23 62:17 took 15:21 28:15 56:4 tool 41:3 **top** 36:19 total 18:4 19:7 21:3,23 47:21 48:16 50:19 51:15 52:16 54:15 60:13 64:17 toward 11:1 **towards** 11:19 24:25 25:19 58:12 tract 46:10 traditional 7:4 44:2 trained 62:11 training 40:9

53:11,12

trajectory 13:13 trauma 40:13 Treetop 18:7 trending 8:14 **trends** 7:25 **trouble** 61:21 **Trowbridge** 20:8 **Trust** 9:3 15:15 30:24 32:1,11 37:16,19 42:24 46:25 49:10 53:9 58:6 61:15 Trust's 38:22 Trust-branded 19:2 Trust-funded 59:7 64:12 try 65:8 trying 7:9 65:8 Tuition 28:6 turn 20:21 22:22 turned 59:8 turnover 36:24 39:11 44:11 55:22 **two** 13:23 23:3 37:23 42:8 54:17 56:1 two-thirds 38:2 **type** 35:24 43:24 44:21

U ultimate 10:13 ultimately 10:2 39:16 under 55:23 understand 6:18 7:6,7,25 42:11,21 understanding 7:11 24:6 40:12 56:10 unexpected 57:11 Unfortunately 41:24 **unique** 23:14 **United** 11:13 51:13 University 26:25 38:12,14 60:16,18,19 61:1 unless 28:10 until 54:2 **upside** 36:1 **usage** 34:1,2 **USDA** 65:20 **use** 29:20,22 42:19 48:16 **used** 19:6 37:25 59:3 using 8:5 usually 15:24 16:2 53:13

Page 93 utilization 61:8,11 **utilize** 15:22 ٧ vacancies 34:23 vacancy 33:8 34:1,3 36:2 **vacant** 33:10 valued 40:20 variances 37:16 variation 25:14,15,16 various 45:13 vegan 65:11 vegetables 65:16 vegetarian 65:10 **VERBAL** 5:15, 20 14:14 18:16,18,23 19:16,21 20:12,14,19 21:10,12,17 22:5,15,20 45:21 46:14,19 47:9,14 48:3,5, 10 49:12,17 50:6,8,13 51:1, 5,10 52:6,11, 22 54:5,10,25 59:18,23 61:4 64:3,8,25 66:20,25 67:10,12

accerng,	•	APIII 10, ZUI		rage 7
version 13:8	30:1,23 34:2,4,	60:9,23,25	53:12	wrote 60:2
viable 38:4	7,9 40:18	61:3,5 64:1,4, 7,9,22,24 65:1	without 14:23	
Virginia 15:16	way 11:13 12:5 46:12 51:13	66:19,21,24	wonderful 31:8	Y
visible 58:5	59:4,10	67:1,9,11,13, 16	wondering	Yale 38:13
vision 10:22	ways 23:13		61:9	
	65:7 66:17	Wellspring 12:23	Word 24:5,12	yard 11:3
volunteer 15:13,19 16:9,	Web-based		words 24:8	YAS 67:3
24	48:13	WELS 48:14,		year 8:13,25
		15,17 49:8	work 6:23 7:3,	9:4,19 13:23
vote 52:25	website 22:10 58:1	went 30:23	12,16,22,24	17:2 18:14
		31:3,22 33:22	8:8,12 9:5,18, 22,23 10:11	20:4 41:20
W	weeds 31:1	whammy 30:5	11:5,6 12:18	42:6,8 43:9
	week 31:19		13:7 14:1,2,5,	44:11 49:3,4
wage 13:17	38:7	WHEREUPON	6,8,11,22 17:2,	57:5,12 58:25 61:11,25
40:20 47:2	weekends 17:6	5:17 18:20 19:18 20:16	7 23:3,11,12	63:24,25
WAGE\$ 46:23		21:14 22:17	29:19 30:15	
•	weeks 13:6	46:16 47:11	31:21 32:8	year-round
wages 13:15	welcomed 59:6	48:7 49:14	37:5 38:24	9:20
38:23		50:10 51:7	39:6,8 41:23 42:13,22 44:22	years 8:20,22
wait 7:17 15:6	welfare 9:1	52:8 54:7	56:3 62:22	10:11,21,23
28:11	well-rewarded	59:20 60:7		11:25 12:2,20
waiting 6:5	16:22	64:5 66:22	worked 9:1	13:7 14:3
_	WELLER 5:8,	67:14	13:22 15:15 16:4 17:22	15:11,19 23:3 24:23 26:25
waiver 18:2 45:7 47:16	13,16,19,21	whether 10:2,9	30:24	27:10 30:9
48:12 64:10	20:22 21:9,11,	28:19 39:21		42:8,13 49:2,6
	13,16,18 22:4,	while 13:11	working 7:11	,
want 8:4 13:20,	6,14,16,19,21	25:21 27:12	10:8 11:1 15:2,	yet 15:8 57:22
24 17:7 31:6	45:4,19,22	will 10:4 11:2	12,14 16:16 23:3 26:15	young 10:24
33:25 34:20 35:13 36:6,10	46:13,15,18,20 47:6,8,10,13,	13:5 15:3	28:7 30:18	12:21 13:2,14,
37:1 58:21	15 48:2,4,6,9,	16:21 26:15	31:24 42:6	19 40:11 53:18
65:20	11,21,23,25	31:20 33:21	43:10,11,25	54:1 67:24
	49:11,13,16,18	37:5,6,7,8,10,	50:19 52:2	yourself 39:3
wanted 7:20 15:18 28:21	50:3,5,7,9,12,	12,16,18,19,	59:14 62:23	youth 7:13
34:14 38:10	14,25 51:2,4,6,	23,25 38:2,14,	works 16:7	8:18 12:16
42:2 55:8	9,11,20,22,24,	16 41:2 42:15		21:2 55:14,19
	25 52:4,7,10,	46:3,6,11 49:3, 4,8,9 54:15	wow 19:24 63:7	56:7,17 60:15
wants 41:17	12,21,23 54:4, 6,9,11,22,24	4,6,9 54.15 57:6	03.7	64:12,15
	0,5,11,44	07.0	wrapping	
watch 66:13	1 ' ' ' '			
watch 66:13 Watson 22:24	55:1 57:17 59:16,19,22,24	within 7:12 14:3 26:4 39:8	11:25	

zip 34:19,22 37:8			
zip 34:19,22 37:8			
	zip 34:19,22 37:8		