

# Monthly Financial Statements (Unaudited)

For the fiscal year ended September 30, 2017

Prepared by:

The Children's Trust Finance Department

Approved by:

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#### September's Management Discussion & Analysis (MD&A)

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received. The Trust records a significant amount of revenue during the months of November, December, January and February; though only interest income in October (if any).

During the fiscal year 2017, approximately \$8,000,000 additional revenues were collected due to increased overall Miami-Dade County property value. Greater revenue collections resulted in additional cash balance holdings at Children's Trust financial institutions and increased interest rates were offered for Trust operating, money market and certificate of deposit accounts. The year-to-date ad valorem tax revenues, interlocal agreement revenues, investment earnings and miscellaneous revenues are greater than the previous year-to-date actual balances, because those revenue accounts are dependent upon the growth or decline of the adopted millage rate and overall Miami-Dade County property value. Adopted millage was consistent with prior year (.5000) and when applied to an increased 2017 Miami-Dade County property value, increased ad-valorem tax revenues were recognized by The Trust, as well as the other revenue generating accounts referred to above.

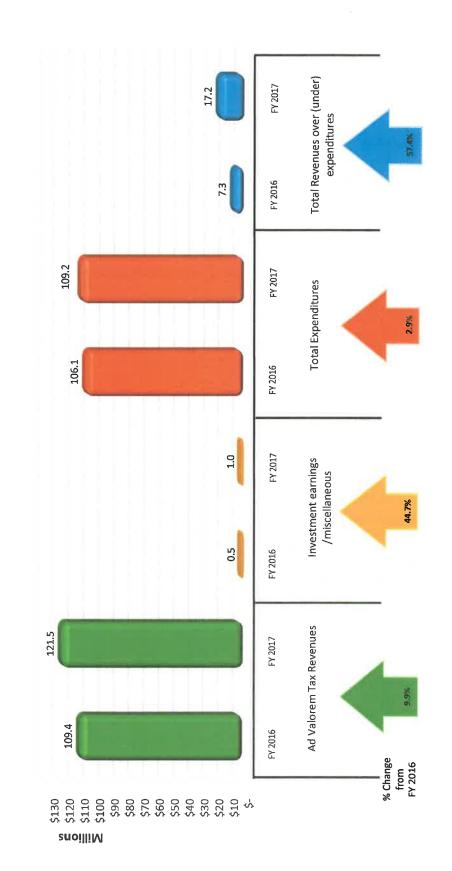
Total 2017 year-to-date actual expenditures are greater than the previous year-to-date actual expenditures due to the direct correlation with the additional collected revenues (see above) and expanded direct services and operations. Increased Miami-Dade County property values and tax revenue collections obligates the Trust to commit additional funds to both interlocal agreements with Community Redevelopment Areas as well as the Miami-Dade County property appraiser and tax collector's office. Using the additional available ad valorem tax revenues (\$8,000,000) The Trust planned to expand upon its direct services. Due to instances of contract award under-utilization, as well as the delays involved in the competitive procurement and contracting of the additional funds, total funds available for direct services were not fully were not utilized to the capacity that they were budgeted. The Trust expects more favorable budget utilization in upcoming fiscal years as we build in our accumulated fund balance and expected revenues resulting from market growth into our next 5-year solicitation funding release.

The Trust ended the fiscal year 2017 with a fund balance of approximately \$67,030,000. In response to the growing fund balance, The Trust adopted the rolled back millage rate of 0.4673 for the fiscal year 2018, which would maintain revenues consistent with the fiscal year 2017. The Trust plans to spend an additional \$10,000,000 during fiscal year 2018 in program services to address the growing fund balance, as well as increase the available funding for the upcoming 5-year solicitation cycle that is in effect from fiscal years 2019 through 2023 by \$30,000,000. The Trust has devised a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

#### <u>Property Tax Revenues: Cumulative Collection Rate Compared to the Budget</u>

Month	FY 2017	FY 2016
October	0.0%	0.0%
November	20.9%	4.7%
December	80.1%	79.8%
January	83.4%	82.8%
February	86.7%	85.8%
March	88.8%	88.1%
April	94.2%	93.2%
May	95.4%	94.6%
June	98.8%	97.9%
July	98.9%	98.0%
August	99.0%	98.0%
September	100.0%	99.1%

# The Children's Trust Comparative Fiscal Highlights (2016-2017)



		General Fund
Assets		
Current Assets		
Cash	\$	23,443,152
Investments:		
Certificates of deposit	1	56,548,307
Money market	1	2,160,935
SBA	1	214,926
Accounts receivable	1	1,500
Provider receivable	1	-
Taxes receivable	1	776,573
Grants receivable	1	59,878
Interest receivable		-
Due from other governmental local agencies		-
Prepaid insurance	1	2,700
Prepaid other		704
Total assets	\$	83,208,675
Liabilities & Fund Balances		
Liabilities	١.	
Accounts payable	\$	15,926,684
Dues from other governmental local agencies		133,911
Accrued wages payable		116,882
Other current liabilities	1	1,501
Unearned revenue		
Total liabilities	\$	16,178,978
Fund Balances		
Non-spendable prepaid items	\$	3,404
Restricted:		
Provider services	_	67,026,293
Total fund balances	\$	67,029,697
Total liabilities & fund balances	\$	83,208,675

		FY 2017 Amended Budget		Amended		Amended		Amended		FY 2017 (ear to Date Actual	,	FY 2017 (ear to Date Variance
FUND BALANCE, Adopted Budget October 1, 2016	\$	35,918,072										
REVENUES												
Ad valorem tax revenues	\$	121,452,284	\$	121,452,284	\$	-						
CRA return/interlocal agreement		3,978,199		3,978,199								
Investment earnings/miscellaneous		989,393		989,393		-						
Total revenues	\$	126,419,876	\$	126,419,876	\$	-						
SUSTAIN AND EXPAND DIRECT SERVICES												
Parenting	\$	12,205,000	\$	9,638,864	\$	2,566,136						
Early childhood development		16,750,000		13,780,116		2,969,884						
Youth development		43,150,000		38,997,159		4,152,841						
Health and wellness	1	15,900,000		13,708,597		2,191,403						
Family and neighborhood supports		11,124,176		8,604,473		2,519,703						
Total sustain and expand direct services	\$	99,129,176	\$	84,729,209	\$	14,399,967						
COMMUNITY AWARENESS AND ADVOCACY												
Promote public policy and legislative agendas	\$	215,300	\$	160,681	\$	54,619						
Public awareness and program promotion		2,969,000		2,792,822		176,178						
Promote citizen engagement and leadership to improve child and family conditions		1,700,000		1,127,694		572,306						
Cross-funder collaboration of goals, strategies and resources		1,035,000		445,849		589,151						
Total community awareness and advocacy	\$	5,919,300	\$	4,527,046	\$	1,392,254						
·												
PROGRAM AND PROFESSIONAL DEVELOPMENT	١.											
Supports for quality program implementation	\$	3,840,000	\$	2,374,187	\$	1,465,813						
Information systems		800,000		753,782		46,218						
Program evaluation and community research	1	1,000,000		329,084		670,916						
Innovation funds	┡	1,000,000		622,610		377,390						
Total program and professional development	\$	6,640,000	\$	4,079,663	\$	2,560,337						
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ADMINISTRATION AND NON-OPERATING EXPENDITURES	١.		١.									
Management of The Children's Trust	\$	10,462,455	\$	9,655,344	\$	807,111						
Non-operating expenditures	-	6,220,217	_	6,220,217	_	(0)						
Total administration and non-operating expenditures	\$	16,682,672	\$	15,875,561	\$	807,111						
Total expenditures	\$	128,371,148	S	109,211,479	Ś	19,159,669						
The Cap Straight of the Ca	Ť	120,07 1,1-10			<u> </u>	17,107,997						
Total revenues over/(under) expenditures	\$	(1,951,272)	\$	17,208,397								
Ending fund balance, reserves/net assets, adopted budget	\$	33,966,800										

FY 2017 vs. FY 2016 actual (September 30)

	FY 2017 Year to Date		ĺ,	FY 2016 Cear to Date			%
	L	Actual	L	Actual	Dol	llar Variance	Variance
REVENUES							
Ad valorem tax revenues	\$	121,452,284	\$	109,390,359	\$	12,061,925	11.039
CRA return/interlocal agreement		3,978,199		3,455,550		522,649	15.12%
Investment earnings/miscellaneous		989,393		547,486		441,907	80.72%
Total revenues	\$	126,419,876	\$	113,393,395	\$	13,026,481	11.49%
	Γ						
EXPENSES							
Sustain and expand direct services	\$	84,729,209	\$	83,859,015	\$	870,194	1.049
Community awareness and advocacy/program and professional development		8,606,708		7,393,572		1,213,136	16.41%
Administration and non-operating expenditures		15,875,561		14,803,818		1,071,743	7.24%
Total expenses	\$	109,211,478	\$	106,056,405	\$	3,155,073	2.97%
Total revenues over/(under) expenditures	\$	17,208,398	\$	7,336,990	\$	9,871,408	134.54%

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Amigos Together for Kids, Inc.	10-2140	PAR	\$ 301,776	\$ 286,887	\$ 14,889
Catholic Charities of the Archdiocese of Miami, Inc.	10-1080	PAR	403,205	366,352	36,853
Children's Home Society	10-1430	PAR	467,346	445,750	21,596
Children's Home Society	10-1431	PAR	801,072	767,357	33,715
City of Miami	10-7580	PAR	227,152	141,566	85,586
City of Miami Beach	10-1090	PAR	249,957	220,590	29,367
Concerned African Women, Inc.	10-1110	PAR	200,000	197,007	2,993
Family Central	10-1820	PAR	388,572	362,176	26,396
Family Central	10-1821	PAR	486,352	378,022	108,330
Family Resource Center of South Florida, Inc.	10-7230	PAR	275,081	269,731	5,350
Fanm Ayisyen Nan Myami, Inc.	10-1470	PAR	295,945	288,074	7,871
FIU Board of Trustees	10-7560	PAR	292,236	247,811	44,425
FIU Board of Trustees	10-7561	PAR	196,000	160,501	35,499
Florida State University - Center for Prevention &	10-5150	PAR	331,966	292,606	39,360
Haitian Neighborhood Center, Sant La	10-1860	PAR	224,958	212,641	12,317
Human Services Coalition of Dade County, Inc.	10-1870	PAR	270,000	242,157	27,843
Institute for Child & Family Health, Inc.	10-2150	PAR	250,000	232,961	17,039
Institute for Child & Family Health, Inc.	10-2151	PAR	436,050	413,621	22,429
Institute for Child & Family Health, Inc.	10-2152	PAR	396,547	381,886	14,661
Institute for Child & Family Health, Inc.	10-2153	PAR	276,075	268,439	7,636
Jewish Community Services of South Florida, Inc.	10-1830	PAR	112,000	112,000	_
Miami-Dade Family Learning Partnership Inc.	10-2770	PAR	344,597	323,477	21,120
Opa-Locka Community Development Corporation, Inc.	10-7450	PAR	138,000	127,812	10,188
Parent to Parent of Miami Inc.	10-1890	PAR	560,000	543,316	16,684
Richmond-Perrine Optimist Club, Inc.	10-1300	PAR	308,000	246,214	61,786
Switchboard of Miami, Inc.	10-1810	PAR	56,648	41,991	14,657
The Association for Retarded Citizens, South Flori	10-1030	PAR	220,000	210,482	9,518
The Miami Lighthouse for the Blind & Visually Impa	10-1250	PAR	278,335	272,946	5,389
Touching Miami With Love Ministries, Inc.	10-1580	PAR	185,000	60,456	124,544
University of Miami	10-7570	PAR	333,000	277,751	55,249
University of Miami	10-7571	PAR	471,546	411,889	59,657
University of Miami	10-7572	PAR	430,849	419,402	11,447
University of Miami	10-7573	PAR	46,351	9,564	36,787
Subtotal group, individual and home visitation programs			\$ 10,254,616	\$ 9,233,435	\$ 1,021,181
		DE0			
Citrus Health Network, Inc.	33-2390	PFS	180,607	72,226	313,846
Institute for Child & Family Health, Inc.	33-2150	PFS PFF	376,637	9,926	366,711
Sundari Foundation, Inc.	33-7910	PFS PFS	371,774	98,589	273,185
University of Miami	33-7570	115	401,659	87,813	108,381
Subtotal family strengthening programs			\$ 1,330,677	\$ 268,555	\$ 1,062,122
Miami-Dade Family Learning Partnership Inc.	37-2770	PFS	35,000	35,000	-
Miami-Dade Family Learning Partnership Inc.	37-2771	PFS	49,566	49,566	-
The District Board of Trustees of Miami Dade College, FL	37-7590	PFS	8,379	8,379	_
Subtotal read to learn programs			\$ 92,945	\$ 92,945	\$ -
Budget and Imbrances		PAR	526,762	43,929	400 000
Budget encumbrances Total parenting programs		1738	\$ 12,205,000		482,833 \$ 2,566,136

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Early childhood development

Description	Program Number	Initiative	Budget 2017		Actual 2017	Variance
Early Learning Coalition of Miami-Dade/Monroe	11-1650	ECQ	\$ 3,000,000	\$	3,000,000	\$ -
Early Learning Coalition of Miami-Dade/Monroe	11-1651	ECQ	1,200,000		1.093,200	106,800
The Children's Forum, Inc.	11-2780	ECQ	200,000		173,591	26,409
The Children's Forum, Inc.	11-2781	ECQ	365,000		273,497	91,503
The Children's Forum, Inc.	11-2782	ECQ	278,450		210,601	67,849
Third Sector New England, Inc.	11-7550	ECQ	138,000		106,029	31,971
United Way of Miami-Dade	11-2480	ECQ	300,000		211,789	88,211
United Way of Miami-Dade	11-2481	ECQ	1,500,000		1.483,934	16,066
University of Miami	11-7570	ECQ	300,000		2	300,000
Quality Counts - Scholarships		ECQ	1,150,000		730,638	419,362
Quality Counts - WAGES		ECQ	1,042,000		991,250	50,750
Quality Counts - Achievement Awards		ECQ	300,000		159,681	140,319
Subtotal childcare quality improvement programs			\$ 9,773,450	\$	8,434,208	\$ 1,339,242
Early Learning Coalition of Miami-Dade/Monroe	13-1650	ECS	480,000		480,000	
Early Learning Coalition of Miami-Dade/Monroe	13-1651	ECS	650,000	1	650,000	-
Redlands Christian Migrant Association, Inc.	13-6330	ECS	50,000	-	50,000	-
United Way of Miami-Dade	13-2480	ECS	350,000		350,000	-
Subtotal early care programs and education stots			\$ 1,530,000	\$	1,530,000	\$ :00
Easter Seals South Florida, Inc.	12-1140	EEI	204,795		199,814	4,981
FIU Board of Trustees	12-7560	EEI	96,923	1	94,574	2,349
FIU Board of Trustees	12-7561	EEI	172,088		170,143	1,945
Reading & Math, Inc.	12-7650	EEI	50,000		50,000	-
The ARC of South Florida	12-1030	EEI	494,308	1	463,968	30,340
The Dave and Mary Alper Jewish Community Center, Inc.	12-1130	EEI	37,800	1	33,262	4,538
United Cerebral Palsy Association of Miami, Inc.	12-1340	EEI	136,209	1	134,410	1,799
University of Miami	12-7570	EEI	160,000	-	136,601	23,399
University of Miami	12-7571	EEI	300,000	1	262,326	37,674
University of Miami	12-7572	EEI	154,440		145,742	8,698
University of Miami	12-7573	EEI	1,026,000		989,496	36,504
Subtotal early intervention programs			\$ 2,832,563	\$	2,680,337	\$ 152,226
Miami Lighthouse for the Blind and Visually	36-1250	ECR	200,000		72,409	127,591
Citrus Health Network	36-2390	ECR	193,127	1	73,808	119,319
Florida International University, Dept of Teaching	36-7560	ECR	93,887		30,703	63,184
University of Miami Miller School of Medicine	36-7570	ECR	290,943	1	90,906	200,037
University of Miami Miller School of Medicine, Mai	36-7571	ECR	191,395		51,089	140,306
University of Miami, Department of Psychology	36-7572	ECR	225,916		15,578	210,338
Reading & Math, Inc.	36-7650	ECR	233,677		67,266	166,411
Sundari Foundation, Inc.	36-7910	ECR	301,808		106,159	195,649
Subtotal early childhood research			\$ 1,730,753	\$	507,917	\$ 1,222,836
Budget encumbrances			883,234		627,655	255,580
Total early childhood development programs			\$ 16,750,000	\$	13,780,116	\$ 2,969,884

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Youth development

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Abundant Living Citi Church, Inc.	14-4200	YAS	\$ 235,590	\$ 197,633	\$ 37,957
Adults Mankind Organization, Inc.	14-2130	YAS	164,000	147,640	16,360
American Children's Orchestras for Peace, Inc.	14-2020	YAS	307,500	290,775	16,725
Arts for Learning/Miami, Inc.	14-1680	YAS	243,450	235,204	8,246
Belafonte TACOLCY Center, Inc.	14-4070	YAS	141,172	124,437	16,735
Boys and Girls Clubs of Miami-Dade, Inc.	14-1060	YAS	471,240	470,662	578
Branches, Inc.	14-1520	YAS	381,024	360,955	20,069
Breakthrough Miami, Inc.	14-6570	YAS	293,421	293,421	-
Carlmar, Inc. d.b.a. Town Center Preschool	14-5720	YAS	191,959	182,547	9,412
Centro Mater Childcare Services, Inc.	14-3060	YAS	1,058,823	976,944	81,879
Chabad Chayil, Inc.	14-7460	YAS	235,412	231,148	4,264
City of Hialeah	14-2760	YAS	905,998	854,450	51,548
City of Miami Beach	14-1090	YAS	333,258	312,622	20,636
City of North Bay Village	14-7210	YAS	169,252	137,982	31,270
CMB Visions Unlimited, Inc.	14-7630	YAS	135,000	135,000	-
Communities In School of Miami, Inc.	14-1100	YAS	273,352	251,088	22,264
Community Coalition, Inc.	14-5890	YAS	155,567	132,457	23,110
Concerned African Women, Inc.	14-1110	YAS	427,027	419,696	7,331
Early Childhood Quality Consultant, LLC(ECQC)	14-4360	YAS	342,242	342,060	182
Easter Seals South Florida, Inc.	14-1140	YAS	555,608	537,678	17,930
Family & Children Faith Coalition, Inc.	14-1150	YAS	1,683,809	1,678,181	5,628
Fanm Ayisyen Nan Myami, Inc.	14-1470	YAS	235,553	220,052	15,501
First Step Champions, Inc.	14-7340	YAS	129,987	129,048	939
Fit Kids of America	14-7310	YAS	523,659	523,659	_
FIU Board of Trustees	14-7560	YAS	512,493	471,539	40,954
FIU Board of Trustees	14-7561	YAS	225,767	210,025	15,742
FIU Board of Trustees	14-7562	YAS	481,005	453,458	27,547
Gang Alternative, Inc.	14-6590	YAS	1,112,936	1,022,004	90,932
Greater Miami Youth for Christ, Inc.	14-7120	YAS	188,835	175,415	13,420
Greater Miami Youth Symphony of Dade County, Florida, Inc.	14-2170	YAS	129,769	129,662	107
Institute for Child & Family Health, Inc.	14-2150	YAS	147,420	127,102	20,318
Just Kids Centers, Inc.	14-2790	YAS	302,975	282,393	20,582
Kayleen's Learning Center Corp.	14-3070	YAS	194,710	191,577	3,133
Kids Learning Center of South Dade III Inc.	14-7620	YAS	193,667	191,450	2,217
Kids Learning Center of South Dade, Inc.	14-7360	YAS	140,970	132,250	8,720
Kidworks, USA, Inc.	14-2810	YAS	427,462	419,345	8,117
Kingdom Academy, Inc.	14-7140	YAS	197,626	192,239	5,387
Knowledge Builders of Florida, Inc.	14-4680	YAS	138,127	131,267	6.860
La Viña del Señor, Inc./Kidz XL	14-4190	YAS	149,763	146,434	3,329
Leadership Learning Center at Saint John Bosco, Inc.	14-7320	YAS	395,365	395,365	-
Little Kingdom Child Care Center II, Inc.	14-7670	YAS	371,783	313,632	58,151
LlirrafO, Inc. d.b.a. O'Farrill Learning Center	14-7070	YAS	199,500	183,456	16,044
Magic City Kids, Inc.	14-7100	YAS	127,030	94,645	32,385
Miami Bethany Community Services, Inc.	14-2100	YAS	74,981	74,981	-
Miami-Dade County	14-7600	YAS	1,636,921	1,192,204	444,717
Michael-Ann Russell Jewish Community Center, Inc.	14-5750	YAS	117,000	117,000	-
Multi Ethnic Youth Group Association, Inc	14-4040	YAS	111,600	102,050	9,550
Overtown Youth Center, Inc.	14-1280	YAS	284,074	269,346	14,728
Philanthropic Educational and Cultural Evolvement (PEACE) CDC	14-4090	YAS	498,246	496,288	1,958

#### Youth development

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Recapturing the Vision International, Inc.	14-2220	YAS	367,875	338,831	29,045
Richmond-Perrine Optimist Club, Inc.	14-1300	YAS	492,918	400,044	92,874
Sanrau Corp. d.b.a. Lago Mar Pre-School	14-5780	YAS	175,354	172,140	3,214
Shake-A-Leg Miami, Inc.	14-1560	YAS	138,704	138,704	-
Sunflowers Academy, Inc.	14-5790	YAS	268,372	253,676	14,696
Sweet Vine, Inc.	14-5250	YAS	451,050	279,659	171,391.42
Teen Up-ward Bound, Inc.	14-2090	YAS	236,408	233,392	3,016
The Abriendo Puertas Governing Board of East Little Havana	14-1010	YAS	609,512	590,463	19,049
The Association for Retarded Citizens, South Florida, Inc.	14-1030	YAS	1,903,042	1,852,382	50,660
The Children's Village d.b.a. The Resource Room	14-4150	YAS	333,828	327,548	6,281
The Dave and Mary Alper Jewish Community Center, Inc.	14-1130	YAS	340,002	308,372	31,630
The Family Christian Association of America, Inc.	14-1460	YAS	751,679	654,277	97,402
The Miami Children's Museum, Inc.	14-1220	YAS	428,550	408,399	20,151
The Miami Lighthouse for the Blind & Visually Impaired, Inc.	14-1250	YAS	128,477	128,146	331
The New Jerusalem Community Development Corporation	14-2080	YAS	720,829	632,516	88,313
The Thinking Child Academy, Inc.	14-4180	YAS	365,194	337,932	27,262
The Young Men's Christian Association of South Florida, Inc.	14-1380	YAS	1,098,630	868,281	230,349
Thomas Armour Youth Ballet, Inc.	14-7270	YAS	1,010,000	998,948	11,052
Thumbelina Learning Center Corporation	14-5120	YAS	250,000	230,227	19,773
Tiger and Dragon Group, Inc.	14-7060	YAS	145,368	138,226	7,142
Tiny Town Day Care Center, Inc.	14-4650	YAS	136,384	136,218	166
Touching Miami With Love Ministries, Inc.	14-1580	YAS	614,970	604,975	9,995
Town of Cutter Bay	14-4010	YAS	143,190	129,586	13,604
Trinity Church, Incorporated	14-1330	YAS	426,500	418,365	8,135
United Cerebral Palsy Association of Miami, Inc.	14-1340	YAS	1,137,600	1.019,924	117,676
United Martial Arts Academy, Inc.	14-5070	YAS	252,266	212,271	39,995
University of Miami	14-7570	YAS	122,222	117,514	4,708
Urgent, inc.	14-1360	YAS	197,238	194,799	2,439
YWCA of Greater Miami-Dade County, Inc.	14-1610	YAS	168,367	157,543	10,824
Subtotal after-school programs and summer camps			\$ 31,368,457	\$ 28,983,820	\$ 2,384,637
FIU Board of Trustees	15-7560	YSR	682,168	682,168	
Subtotal summer reading enhancements			\$ 682,168	\$ 682,168	\$ -
Abundant Living Citi Church, Inc.	16-4200	YEN	185,764	137,759	48,005
Abundant Living Citi Church, Inc.	16-4201	YEN	136,681	120,370	16,311
Adults Mankind Organization, Inc.	16-2130	YEN	240,730	229,573	11,157
Arts for Learning/Miami, Inc.	16-1680	YEN	145,350	144,776	574
Ayuda, Inc.	16-1040	YEN	188,973	188,973	_
Boys and Girls Clubs of Miami-Dade, Inc.	16-1060	YEN	307,725	307,725	_
Branches, Inc.	16-1520	YEN	118,165	118,165	_
Branches, Inc.	16-1521	YEN	145,424	128,913	16,511
Breakthrough Miami, Inc.	16-6570	YEN	253,115	230,935	22,180
Casa Valentina, Inc.	16-5430	YEN	167,629	165,917	1,712
City of Hialeah	16-2760	YEN	298,798	294,030	4,768
City of Homestead	16-2330	YEN	140,328	84,748	55,580
City of Miami Beach	16-1090	YEN	312,550	286,079	26,471
CMB Visions Unlimited, Inc.	16-7630	YEN	135,000	119,635	15,365

#### Youth development

	Program		Budget	Actual	
Description	Number	Initiative	2017	2017	Variance
Communities in Schools of Miami, Inc.	16-1100	YEN	150,000	148,417	1,583
Concerned African Women, Inc.	16-1110	YEN	217,780	215,887	1,893
Easter Seals South Florida, Inc.	16-1140	YEN	317,083	308,489	8,594
Educate Tomorrow	16-2320	YEN	285,000	259,608	25,392
Educate Tomorrow	16-2321	YEN	145,450	114,393	31,057
Family & Children Faith Coalition, Inc.	16-1150	YEN	261,829	261,435	394
Florida Film Institute, Inc.	16-5960	YEN	141,189	136,226	4,963
Gang Alternative, Inc.	16-6590	YEN	285,000	261,619	23,381
Gang Alternative, Inc.	16-6591	YEN	225,000	171,692	53,308
Mexican American Council, Inc.	16-7640	YEN	165,000	157,193	7,807
Miami Dade County	16-7600	YEN	1,245,328	1,245,328	-
Miami Dade County	16-7601	YEN	750,000	637,500	112,500
Network for Teaching Entrepreneurship	16-7980	YEN	201,541	195,558	5,983
New Jerusalem Community Development Corporation	16-2080	YEN	119,383	117,627	1,756
OIC of Broward County	16-7990	YEN	66,684	58,765	7,919
Opa-locka Community Development Corp.	16-7451	YEN	206,140	190,659	15,481
Opa-Locka Community Development Corporation, Inc.	16-7450	YEN	268,000	240,560	27,440
Overtown Youth Center, Inc.	16-1280	YEN	169,712	167,779	1,933
The Miami Lighthouse for the Blind & Visually Impaired, Inc.	16-1250	YEN	148,742	147,542	1,200
The Village South Inc.	16-2260	YEN	33,789	33,789	-
Touching Miami With Love Ministries, Inc.	16-1580	YEN	190,373	172,536	17,837
Town of Cutler Bay	16-4010	YEN	136,350	124,094	12,256
Trinity Church, Inc.	16-1330	YEN	174,119	150,462	23,657
United Cerebral Palsy Association of Miami, Inc.	16-1340	YEN	120,000	107,939	12,061
United Martial Arts Academy, Inc.	16-5070	YEN	260,367	222,046	38,321
Urgent, Inc.	16-1360	YEN	339,601	335,866	3,735
Urgent, Inc.	16-1361	YEN	252,606	250,674	1,932
World Literacy Crusade of Florida, Inc.	16-1320	YEN	135,912	133,315	2,597
Subtotal youth enrichment, employment and supports			\$ 9,936,670	\$ 9,251,149	\$ 685,521
Budget encumbrances			1,162,705	80,022	1,082,683
Total youth development programs			\$ 43,150,000	\$ 38,997,159	\$ 4,152,841

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

Description	Program Number	Initiative	Budget 2017		Actual 2017	Variance
Borinquen Health Care Center, Inc.	17-6920	HSB	\$ 2,611,885	\$	2,318,708	\$ 293,177
Borinquen Health Care Center, Inc.	17-6921	HSB	93,600		58,176	35,424
Citrus Health Network, Inc.	17-2390	н\$в	1,700,000		1,643,279	56,721
Community Health of South Florida, Inc.	17-2400	HSB	2,800,000		2,772,726	27,274
Health Choice Network	17-1760	нѕв	500,000		345,841	154,159
Jessie Trice Community Health Center, Inc.	17-2370	HSB	3,300,000		2,945,436	354,564
Nova Southeastern University, Inc.	17-7610	HSB	300,000		182,601	117,399
The Miami Lighthouse for the Blind & Visually Impaired, Inc.	17-1250	HSB	300,000		280,840	19,160
University of Miami	17-7570	HSB	700,000		497,028	202,972
Variety Children's Hospital d/b/a Miami Children's Hospital	17-2460	HSB	1,000,000		954,431	45,569
Subtotal school-based health programs			\$ 13,305,485	\$	11,999,066	\$ 1,306,419
Citrus Health Network, Inc.	18-2390	HIE	142,797		139,980	2,817
Community Health of South Florida, Inc.	18-2400	HIE	120,298		117,952	2,346
Gang Alternative, Inc.	18-6590	HIE	31,809		22,945	8,864
Human Services Coalition of Dade County, Inc.	18-1870	HIE	124,798		124,118	680
Jessie Trice Community Health Center, Inc.	18-2370	HIE	180,298		177,354	2,944
Subtotal insurance enrollment programs			\$ 600,000	\$	582,348	\$ 17,652
Public Health Trust/Jackson Health System	19-2380	HIP	250,000		250,000	_
Subtotal injury prevention programs			\$ 250,000	\$	250,000	\$ -
Florida Introduces Physical Activity and Nutrition to Youth, Inc. (FLIPANY)	20-4450	HFN	850,000		758,538	91,462
Subtotal food and nutrition programs			\$ 850,000	\$	758,538	\$ 91,462
Gang Alternative, Inc.	34-6590	HFS	375,323		112,549	262,774
FIU Board of Trustees	34-7560	HFS	254,883		3,911	250,972
Subtotal family strengthening			\$ 630,206	\$	116,460	\$ 513,746
Budget encumbrances			264,309		2,185	262,124
Total health and wellness programs			\$ 15,900,000	\$	13,708,597	\$ 2,191,403

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Family and neighborhood support

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Advocate Program, Inc.	21-2520	SPB	\$ 590,000	\$ 549,875	\$ 40,125
Americans for Immigrant Justice, Inc.	21-2540	SPB	500,500	410,960	89,540
CCDH, Inc. d/b/a The Advocacy Network on Disabilit	21-1840	SPB	29,918	29,918	-
Children of Inmates, Incorporated	21-7420	SPB	645,000	644,524	476
City of Homestead	21-2330	SPB	400,000	400,000	-
City of Miami Beach	21-1090	SPB	425,000	238,194	186,806
City of Miami Gardens	21-3010	SPB	414,000	299,449	114,551
Communities In School of Miami, Inc.	21-1100	SPB	473,300	370,721	102,579
Community Health of South Florida, Inc.	21-2400	SPB	47,874	47,874	
Community Health of South Florida, Inc.	21-2401	SPB	224,276	189,316	34,960
Community Health of South Florida, Inc.	21-2402	SPB	244,379	219,141	25,238
Community Health of South Florida, Inc.	21-2403	SPB	281,345	238,503	42,842
Concerned African Women, Inc.	21-1110	ŞPB	300,000	253,933	46,067
Connect Familias, Inc.	21-7440	SPB	470,000	422,307	47,693
Educate Tomorrow	21-2320	SPB	43,000	43,000	
Gang Alternative, Inc.	21-6590	SPB	413,000	413,000	-
Lawyers for Children America	21-2310	SPB	102,614	87,207	15,407
Miami Dade County	21-7600	SPB	502,504	128,911	373,593
New Horizons Community Mental Health Center	21-1530	SPB	333,478	311,668	21,810
New Horizons Community Mental Health Center	21-1531	SPB	554,640	489,824	64,816
New Horizons Community Mental Health Center	21-1532	SPB	340,483	288,107	52,376
New Horizons Community Mental Health Center	21-1533	ŞPB	241,399	211,588	29,811
Opa-Locka Community Development Corporation, Inc.	21-7450	SPB	250,000	223,533	26,467
The Alliance for GLBTQ Youth, Inc.	21-6980	SPB	600,000	558,349	41,651
Thelma Gibson Health Initiative, Inc.	21-7400	SPB	190,000	165,688	24,312
Subtotal place-based/countywide community partnerships programs			\$ 8,616,710	\$ 7,235,590	\$ 1,381,120
Switchboard of Miami, Inc.	22-1810	SHL	799,753	229,261	570,492
Jewish Community Services of South Florida, Inc.	22-1830	SHL	574,423	574,423	
Subtotal 211 helpline Program			\$ 1,374,176	\$ 803,684	\$ 570,492
Empowering Youth, Inc.	35-7680	SFS	30,700	13,235	17,465
Haitian Neighborhood Center, Sant La	35-1860	\$FS	95,380	95,380	-
Institute for Child & Family Health, Inc.	35-2150	SFS	15,460	12,368	3,092
University of Miami	35-7570	SFS	35,546	28,790	6,756
Subtotal family strengthening			\$ 177,087		
Budget encumbrances			956,203	415,427	540,777
Total family and neighborhood support programs			\$ 11,124,176	\$ 8,604,473	\$ 2,519,703

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Promote public policy, advocacy and legislative agendas

Description	Program Number	Initiative	Budget 2017	Actual 2017	/ariance
Promote public policy, advocacy and legislative agenda		CPP	\$ 215,300	\$ 160,681	\$ 54,619
Total promote public policy, advocacy and legislative agendas			\$ 215,300	\$ 160,681	\$ 54,619

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

The Children's Trust **Public awareness and program promotion**For the fiscal year ended September 30, 2017

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Public awareness and program promotion		CAP	\$ 2,969,000	\$ 2,792,822	\$ 176,178
Total public awareness and program promotion			\$ 2,969,000	\$ 2,792,822	\$ 176,178

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Promote citizen engagement and leadership to improve child and family conditions

Description	Program Number	Initiative	Budget 2017			
District Board of Trustees of Miami Dade College	25-7590	CEL	\$ 187,000	\$ 151,113	\$ 35,888	
Miami-Dade Family Learning Partnership Inc.	25-2770	CEL	350,000	248,917	101,083	
Miami-Dade Family Learning Partnership Inc.	25-2771	CEL	320,664	265,439	55,225	
Budget encumbrances		CEL	842,336	462,226	380,110	
Total promote citizen engagement and leadership to Improve child and family conditions			\$ 1,700,000	\$ 1,127,694	\$ 572,306	

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

#### Cross-funder collaboration of goals, strategies and resources

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Catalyst Miami, Inc.	26-1870	CCF	\$ 100,000	\$ 99,470	\$ 530
United Way of Miami-Dade	26-2480	CCF	55,000	55,000	-
Miami Children Initiative (MCI)	26-7470	CCF	235,000	226,380	8,620
U.S. Soccer Foundation	26-8010	CCF	100,000	50,000	50,000
Budget encumbrances		CCF	545,000	15,000	530,000
Total cross-funder collaboration of goals, strategies and resources	14.		\$ 1,035,000	\$ 445,849	\$ 589,151

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Community Committee for Developmental Handicaps, Inc. CCDH	27-1840	DPI	\$ 788,000	\$ 721,463	\$ 66,538
Human Services Coalition of Dade County, Inc.	27-1870	DPI	200,000	170,970	29,030
Nova Southeastern University, Inc.	27-7610	DPI	662,000	622,923	39,077
Abstinence Between Strong Teens International, Inc.	28-7710	DPI	35,000	35,000	-1
Alliance for Musical Arts Production, Inc.	28-4230	DPI	20,000	17,447	2,553
ArtSouth, a Not for Profit Corporation	28-7750	DPI	20,000	18,145	1,855
Buzzy Kids, Inc.	28-7790	DPI	20,000	17,386	2,614
Code Explorers, Inc.	28-7760	DPI	20,000	16,383	3,617
Colombian American Service Association, Inc. (CASA)	28-7770	DPI	20,000	20,000	-
Diva Arts & Entertainment, Inc.	28-7720	DPI	35,000	35,000	-
Dream in Green, Inc.	28-7780	DPI	35,000	30,197	4,803
Empowering Youth, Inc.	28-7680	DPI	50,000	49,644	356
Fatherhood Task Force of South Florida Inc	28-7850	DPI	20,000	17,288	2,712
Foundation of Community Assistance and Leadership, Inc.	28-1950	DPI	20,000	18,505	1,495
Guitars Over Guns Organization, Inc.	28-7690	DPI	50,000	50,000	-
Latinos United In Action Center, Inc.	28-4690	DPI	20,000	17,997	2,004
Miami Dance Project, Inc.	28-7700	DPI	50,000	50,000	-
Open Arms Community Center Corp.	28-7800	DPI	20,000	18,976	1,024
Project Motherpath, Inc.	28-7840	DPI	20,000	20,000	-
Prosperity Social & Community Development Group, Inc.	28-7810	DPI	20,000	13,029	6,971
South Florida Youth Symphony, Inc.	28-7730	DPI	35,000	35,000	-
Sunset TRP, Inc. dba Whispering Manes Therapeutic Riding Center	28-7740	DPI	35,000	35,000	-1
The Liberty City Optimist Club of Florida, Inc.	28-1200	DPI	35,000	29,845	5,155
The Paragon Partnership, Inc.	28-7820	DPI	20,000	13,452	6,548
Youth Education through Sports, Inc.	28-7830	DPI	20,000	8,220	11,780
Budget encumbrances			1,570,000	292,317	1,277,683
Total supports for quality program implementation			\$ 3,840,000	\$ 2,374,187	\$ 1,465,813

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

The Children's Trust
Information systems
For the fiscal year ended September 30, 2017

Description	Program Number	Initiative	Budget 2017					ariance
Information systems		DIT	\$	800,000	\$	753,782	\$	46,218
Total information systems			\$	800,000	\$	753,782	\$	46,218

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

The Children's Trust **Program evaluation and community research**For the fiscal year ended September 30, 2017

Description	Program Number	Initiative	Budget 2017	Actual 2017	V	ariance
Program evaluation and community research		DER	\$ 1,000,000	\$ 329,084	\$	670,916
Total program evaluation and community research	114-51		\$ 1,000,000	\$ 329,084	\$	670,916

<sup>\*</sup>Program Number could include two performing contracts active during The Children's Trust reporting fiscal year.

Description	Program Number	Initiative	Budget 2017	Actual 2017	Variance
Breakthrough Miami, Inc.	32-6570	DIL	\$ 50,000	\$ 31,091	\$ 18,909
Center for Social Change, Inc.	32-7950	DIL	65,000	40,058	24,942
ConnectFamilias, Inc.	32-7440	DIL	85,000	41,803	43,197
Disability Independence Group, Inc.	32-7920	DIL	80,000	50,016	29,984
Easter Seals South Florida, Inc.	32-1140	DIL	70,000	33,043	36,957
First Star, Inc.	32-7940	DIL	70,000	26,755	43,245
Foster Care Review, Inc.	32-1850	DIL	70,000	56,619	13,381
Historic Hampton House Community Trust, Inc.	32-7970	DIL	38,000	37,275	725
Human Services Coalition of Dade County, Inc.	32-1870	DIL	90,000	66,027	23,973
Opa-Locka Community Development Corporation, Inc.	32-7450	DIL	75,000	30,025	44,975
Sandy Hook Promise Foundation, Inc.	32-7960	DIL	90,000	23,508	66,492
Silent Victims of Crime	32-7930	DIL	24,000	16,817	7,183
Sundari Foundation, Inc.	32-7910	DIL	90,000	68,732	21,268
Budget - a combana a consul		P.11	0.070	015	0.150
Budget encumbrances: general		DIL	2,373	215	2,158
Budget encumbrances: contract close out	00.1400	D.,	0.505	0.505	
Big Brothers Big Sisters of Greater Miami	32-1690	DIL	2,595	2,595	-
Educate Tomorrow	32-2320	DIL	13,940	13,940	-
Jewish Community Services of South Florida	32-1830	DIL	55,000	55,000	-
Switchboard of Miami, Inc.	32-1810	DIL	6,987	6,987	-
The Miami Children's Museum, Inc.	32-1220	DIL	22,104	22,104	-
Youth Violence Prevention Coalition, Incorporated	32-7660	DIL	-	-	-
Total innovation funds			\$ 1,000,000	\$ 622,610	\$ 377,390

#### Management of The Children's Trust

Description	Initiative		Amended Budget 2017		Budget 2017		Budget 2017		Budget 2017		Actual 2017	Variance
Salaries	G&A	\$	6,018,898	\$	5,977,428	\$ 41,470						
Fringe benefits	G&A		2,673,557		2,355,496	318,061						
Professional/legal/other contracted services	G&A		575,000		378,988	196,012						
Rent/insurance	G&A		700,000		557,728	142,272						
Travel/communications	G&A		250,000		219,410	30,590						
Supplies/postage/printing	G&A	ĺ	150,000		95,634	54,366						
Promotional/dues/miscellaneous	G&A		60,000		37,558	22,442						
Capital outlay	G&A		35,000		33,103	1,897						
Total Management of The Children's Trust		\$	10,462,455	\$	9,655,344	\$ 807,111						